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Private Antitrust Law Enforcement in Cases with International Elements

Volumes 1 and 2

Volume 2

Alen Balde

Submitted in fulfilment of the requirements for the
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Table of Contents

Volume 1

| | |
|---|----------------|
| Abstract..... | 2 |
| Acknowledgement | 8 |
| Author's Declaration | 9 |
| Chapter 1: Introduction | 10 |
| 1 The Scope and Aim of the Thesis..... | 10 |
| 2 The Contextual Background..... | 12 |
| 2.1 New Developments in Case Law | 13 |
| 2.2 Confused Reasoning of U.S. Case Law and Academic Literature | 13 |
| 2.3 Non-U.S. Jurisdictions Developing Own Rules for Private Enforcement of Antitrust Law | 13 |
| 3 Research Questions and Methodology | 14 |
| 3.1 Research Questions..... | 14 |
| 3.2 Research Method..... | 14 |
| 3.3 Selection of Cases | 16 |
| 4 Structure | 17 |
| Chapter 2: <i>Empagran</i> | 20 |
| 1 Introduction | 20 |
| 2 Facts | 23 |
| 3 Reasoning in the <i>Empagran</i> Litigation | 33 |
| 3.1 Issues Litigated in <i>Empagran</i> | 36 |
| 3.1.1 Transactions in which Injured Parties are Involved | 38 |
| 3.1.2 The Global Nature of Anticompetitive Conduct..... | 45 |
| 3.1.3 Fairness in Adjudicating Anticompetitive Conduct | 47 |
| 3.1.4 Standing in a Situation of Foreign Antitrust Injury | 50 |
| 3.1.5 Determination of Anticompetitive Conduct..... | 62 |
| 3.1.6 Determining the Relevant Element of Controversy..... | 65 |
| 3.1.6.1 The Activity of the District Court | 65 |
| 3.1.6.2 The Activity of the first Court of Appeals..... | 66 |
| 3.1.6.3 The Supreme Court Case..... | 68 |
| 3.1.6.4 The Judgment of the Second Court of Appeals..... | 73 |
| 3.1.6.5 Conclusion..... | 75 |
| 3.1.7 The Relationship between Anticompetitive Effects and Antitrust Injury | 75 |
| 3.1.7.1 Before the District Court | 77 |
| 3.1.7.2 Before the first Court of Appeals..... | 80 |
| 3.1.7.3 The Reasoning of the Supreme Court | 92 |
| 3.1.7.4 The Judgment of the Second Court of Appeals..... | 102 |
| 3.1.7.5 Conclusion..... | 107 |
| 3.1.8 Reliance on the Policy of Comity..... | 108 |
| 3.1.9 Reliance on a Policy of Deterrence | 117 |
| 3.1.10 The Alternative Theory Claim..... | 120 |
| 3.2 Concluding Remarks | 138 |
| 4 Significance of the <i>Empagran</i> Litigation and New Challenges | 144 |
| Chapter 3: Post-<i>Empagran</i> Litigation | 148 |
| 1 Introduction | 148 |
| 2 The Significance of this Chapter | 151 |
| 3 Structure of the Chapter | 152 |
| 4 Overview of Post- <i>Empagran</i> Case Law..... | 155 |
| 4.1 Authority of Judgments | 157 |
| 4.2 Adjudicated Factual Situations | 162 |
| 4.3 Nature of Question under Adjudication | 172 |

| | | |
|--|--|------------|
| 4.3.1 | Subject Matter Jurisdiction | 173 |
| 4.3.2 | Substantive Antitrust Claim | 175 |
| 4.3.3 | Issue Left Undecided | 188 |
| 4.3.4 | Significance for Private Antitrust Litigation | 189 |
| 4.3.5 | Conclusion..... | 192 |
| 5 | Post- <i>Empagran</i> Courts' Perception of the <i>Empagran</i> Litigation | 196 |
| 5.1 | Understanding the <i>Empagran</i> Litigation | 197 |
| 5.1.1 | Significance | 197 |
| 5.1.2 | The Supreme Court's Decision | 201 |
| 5.1.2.1 | Correct Understanding | 201 |
| 5.1.2.2 | Questionable Understanding | 204 |
| 5.1.2.3 | Confusing Statements | 210 |
| 5.1.3 | The Second Court of Appeals' Decision..... | 214 |
| 5.1.3.1 | Correct Understanding | 214 |
| 5.1.3.2 | Questionable Understanding | 215 |
| 5.1.4 | Tension between the Supreme Court's <i>Empagran</i> Decision and the second Court of Appeals' <i>Empagran</i> Decision | 217 |
| 5.2 | The Development of the Alternative Theory Claim | 224 |
| 5.3 | The Development of Comity | 230 |
| 5.3.1 | Correct Understanding | 231 |
| 5.3.2 | Questionable Understanding | 232 |
| 5.3.3 | Conclusion..... | 233 |
| 5.4 | The Development of Standing | 233 |
| 6 | The Reasoning of Post- <i>Empagran</i> Courts in Adjudicating Private Antitrust Injury. | 241 |
| 6.1 | Direct, Substantial, Reasonably Foreseeable Effect in the United States | 246 |
| 6.1.1 | Directness of Anticompetitive Effect | 249 |
| 6.1.2 | Anticompetitive Effect Being Substantial | 251 |
| 6.1.3 | Anticompetitive Effect Being Reasonably Foreseeable | 252 |
| 6.1.4 | Anticompetitive Effect and Export Commerce | 252 |
| 6.2 | Establishing the Required Type of Connection between Anticompetitive Effects and the Litigated (Foreign) Private Antitrust Injury | 254 |
| 6.2.1 | Dependency Relationship between Anticompetitive Effects and the Litigated Private Antitrust Injury..... | 255 |
| 6.2.2 | Proximate Causation between Anticompetitive Effects and the Litigated Private Antitrust Injury | 256 |
| 6.3 | Differences between Establishing Anticompetitive Effects and Establishing the Relationship between Anticompetitive Effects and Antitrust Injury..... | 260 |
| 6.4 | Implications for Private Antitrust Litigation in the Future | 262 |
| 7 | Conclusion | 267 |
| Chapter 4: The Concept of International Private Antitrust Law Enforcement | | 274 |
| 1 | Introduction | 274 |
| 2 | Views on the <i>Empagran</i> Litigation | 275 |
| 2.1 | Importance of the <i>Empagran</i> Litigation | 275 |
| 2.2 | Comity | 279 |
| 2.3 | Standard to Apply..... | 281 |
| 3 | Private Antitrust Law Enforcement in an International Context | 285 |
| 3.1 | Arguments in Support of Private Antitrust Law Enforcement in an International Context | 286 |
| 3.2 | Arguments against Private Antitrust Law Enforcement in an International Context | 288 |
| 3.3 | Future Development of Private Antitrust Law Enforcement in an International Context | 289 |
| 4 | Critical Comments | 291 |
| 5 | Conclusion | 293 |

| | |
|--|------------|
| Chapter 5: The Transborder Standard - Definition and Explanation | 294 |
| 1 Introduction | 294 |
| 1.1 Structure | 295 |
| 2 The Concept of the Transborder Standard..... | 298 |
| 2.1 Transborder Classification of a Factual Situation..... | 300 |
| 2.2 The Nature of the Connection Between Facts..... | 302 |
| 2.3 Understanding Commercial Arrangements | 304 |
| 2.4 Resolving Antitrust Litigation from the Perspective of the Rights of Private Parties | 305 |
| 2.5 Appropriate Adjustments before an Adjudicating Court Delivers a Final Decision | 309 |
| 3 The Foundations of a Transborder Standard..... | 313 |
| 4 The Novelty of a Transborder Standard | 316 |
| 4.1 Adjustment to Antitrust Law Enforcement | 317 |
| 4.2 The Cornerstone of Private Antitrust Law Enforcement within an International Context..... | 317 |
| 4.3 Provision of Guidance | 319 |
| 4.4 Raising Awareness that the Understanding, Enforcement and Development of Antitrust Law Have to Stand on Solid Foundations | 319 |
| 5 Conclusion | 320 |
| Chapter 6: Transborder Standard - Application to Pre-Empagran Cases..... | 321 |
| 1 Introduction | 321 |
| 1.1 Reasons Supporting the Assessment of the Application of a Transborder Standard..... | 322 |
| 1.1.1 To Complete the Presentation of the Thesis | 322 |
| 1.1.2 Transborder Factual Situation as a New Category | 323 |
| 1.1.3 Contribution to Private Antitrust Law Enforcement..... | 324 |
| 1.2 Limitations of the Assessment of the Consequences of Adopting a Transborder Standard..... | 325 |
| 1.3 Structure of the Chapter | 327 |
| 2 Overview of Pre-Empagran Cases | 327 |
| 2.1 Factual Situations in Pre-Empagran Cases | 328 |
| 2.1.1 Pre-Empagran Cases Where the Element of Private Antitrust Injury Did Not Form Part of the Adjudication Process in Delivering the Decision on Subject Matter Jurisdiction | 329 |
| 2.1.1.1 Pre-Empagran Cases where the Adjudicating Courts Considered Anticompetitive Conduct to Have Taken Place within the U.S. | 329 |
| 2.1.1.2 Pre-Empagran Cases Where Adjudicating Courts Considered Anticompetitive Conduct to Have Taken Place Outside the U.S. | 331 |
| 2.1.1.3 Assessment of Pre-Empagran Cases Where the Element of Private Antitrust Injury Was Not of Adjudication Concern Under a Transborder Standard | 334 |
| 2.1.2 Pre-Empagran Cases Where the Litigated Private Antitrust Injury Was Suffered within the U.S. | 336 |
| 2.1.2.1 Assessment under a Transborder Standard of Pre-Empagran Cases Where the Litigated Private Antitrust Injury Was Suffered within the U.S. | 337 |
| 2.1.3 Pre-Empagran Cases Where Litigated Private Antitrust Injury Was Suffered Outside the U.S. | 338 |
| 2.1.3.1 Assessment under a Transborder Standard of Pre-Empagran cases Where the Litigated Private Antitrust Injury Was Suffered Outside the U.S. ... | 342 |
| 2.2 Relevant Issues That Determined the Outcome of Adjudication Processes in Pre-Empagran Cases..... | 344 |
| 2.2.1 Assessment under a Transborder Standard | 351 |
| 3 Subject Matter Jurisdiction | 352 |
| 3.1 Pre-Empagran Decisions on the FTAIA | 352 |
| 3.1.1 Purpose of the FTAIA and Words Used..... | 353 |

| | | |
|---------|---|-----|
| 3.1.2 | Relationship Between the FTAIA and Pre-FTAIA Law Developed by the U.S. Courts While Interpreting the Sherman Act | 354 |
| 3.1.3 | Pre-Empagran Interpretation of the FTAIA on the Type of Antitrust Injuries That May Be Litigated Before the U.S. Courts..... | 356 |
| 3.2 | Grounds on Which Subject Matter Jurisdiction was Attributed to the U.S. Courts in Pre- <i>Empagran</i> Cases | 359 |
| 3.2.1 | Anticompetitive Effects..... | 362 |
| 3.2.2 | Anticompetitive Intent..... | 367 |
| 3.2.3 | Anticompetitive Conduct | 368 |
| 3.2.4 | Signing and Implementation of Anticompetitive Agreement..... | 370 |
| 3.2.5 | Nationality of Litigants..... | 373 |
| 3.3 | Comity in Pre- <i>Empagran</i> Cases | 375 |
| 3.4 | Significance of the Transborder Standard in Relation to the Pre- <i>Empagran</i> Understanding of Subject Matter Jurisdiction..... | 388 |
| 4 | Private Antitrust Law Enforcement | 390 |
| 4.1 | Reasons for This Section | 390 |
| 4.2 | Elements of Private Antitrust Law Enforcement Addressed in Pre- <i>Empagran</i> Cases dealing with the Subject Matter Jurisdiction of the U.S. Courts | 391 |
| 4.2.1 | Aims of Antitrust Law Enforcement..... | 391 |
| 4.2.2 | Subject and Object of Antitrust Law Protection | 397 |
| 4.2.2.1 | Extent of Protection..... | 397 |
| 4.2.2.2 | Approach in Providing Protection | 398 |
| 4.2.2.3 | Competition as Object of Protection | 399 |
| 4.2.2.4 | Competitors as Subjects of Protection | 401 |
| 4.2.2.5 | Consumers as Subjects of Protection | 402 |
| 4.2.2.6 | The U.S. Exporter as a Subject of Protection | 404 |
| 4.2.2.7 | Flow of Commerce as Object of Protection | 407 |
| 4.2.2.8 | Nation as Object of Protection | 408 |
| 4.2.3 | Antitrust Injury..... | 410 |
| 4.2.4 | Antitrust Standing and Directness..... | 412 |
| 4.2.5 | Causation..... | 417 |
| 4.2.6 | Liability and Remedies | 420 |
| 4.3 | Impact of the Transborder Standard on Private Antitrust Law Enforcement. | 425 |
| 5 | Conclusion | 426 |

Volume 2

| | | |
|---|---|------------|
| Chapter 7: The Transborder Standard - Compatibility with the System of Antitrust Law Enforcement | | 430 |
| 1 | Introduction | 430 |
| 2 | Reasons to Assess the Compatibility of a Transborder Standard with the System of Antitrust Law Enforcement..... | 432 |
| 3 | Reasoning in Pre- <i>Empagran</i> Cases that Supports a Transborder Standard | 433 |
| 3.1 | The Inextricability Argument | 434 |
| 3.2 | The Hub Argument..... | 437 |
| 3.3 | The Scheme Argument | 437 |
| 3.4 | Consideration of the international Dimension in the Factual Situation | 443 |
| 3.4.1 | The Worldwide Relevant Geographical Market..... | 444 |
| 3.4.2 | The Existence of World Trade | 445 |
| 3.4.3 | Commercial Arrangements that Have a Worldwide Dimension | 445 |
| 3.4.4 | The Necessary Coexistence of Facts within the U.S. and Facts outside the U.S. | 447 |
| 3.4.5 | The Complexity of Commercial Agreements and Carefulness in Identifying their Nature | 449 |
| 3.4.6 | The Existence of International Competition..... | 451 |
| 3.5 | Additional Elements in the Pre- <i>Empagran</i> Adjudication Process that Support the Application of a Transborder Standard | 453 |

| | | |
|--|---|------------|
| 3.5.1 | Respect of Economic Reality | 453 |
| 3.5.2 | Assessment of Factual Situations from an International Perspective | 455 |
| 3.5.3 | Awareness of the Particularities of the Factual Situation under Adjudication | 457 |
| 3.5.4 | The Relationship between Anticompetitive Effects and Antitrust Injury | 458 |
| 3.5.5 | Importance of the Relevant Market | 459 |
| 3.5.6 | Simultaneous Antitrust Litigation | 460 |
| 3.5.7 | Determination of Antitrust Remedy..... | 461 |
| 4 | The Reasoning in Pre- <i>Empagran</i> Cases that would Require Additional Consideration under the Transborder Standard | 464 |
| 4.1 | The Pro-Active Role of Adjudicating Courts | 464 |
| 4.1.1 | Adjudicating Courts Showing Awareness of Their Pro-active Role in the Adjudication Process | 465 |
| 4.1.2 | Adjudicating Courts narrow down Factual Situation | 466 |
| 4.1.3 | Adjudicating Courts are Confused by the Factual Situation..... | 468 |
| 4.1.4 | Adjudicating Courts Deliver a Limited Decision in Relation to the Factual Situation that is before them for Adjudication | 469 |
| 4.1.5 | Adjudicating Courts Grasp at Undisputed Authorities on which to Base their Reasoning..... | 472 |
| 4.2 | Making the Adjudication Process More Elaborate..... | 473 |
| 5 | Conclusion | 480 |
| Chapter 8: Conclusion | | 482 |
| Application of the Transborder Standard to the <i>Empagran</i> Litigation..... | | 483 |
| 1.1 | Step 1: The Transborder Nature of the <i>Empagran</i> Factual Situation | 485 |
| 1.1.1 | Location of Relevant Facts | 485 |
| 1.1.2 | Reasons for the Existence of Relevant Facts | 487 |
| 1.1.3 | Type of Connection between the Relevant Facts..... | 490 |
| 1.2 | Step 2: Protection of the Affected Private Plaintiffs | 495 |
| 1.3 | Step 3: The Private Plaintiffs Have to Show that Obtaining Antitrust Remedies before the U.S. Courts would be Appropriate..... | 498 |
| List of Cases..... | | 501 |
| 1 | The Supreme Court of the U.S. Cases | 501 |
| 2 | The U.S. Court of Appeals Cases | 518 |
| 3 | The U.S. District Court Cases | 536 |
| 4 | The U.S. State Court Cases..... | 553 |
| Bibliography..... | | 555 |
| 1.1 | Books..... | 555 |
| 1.2 | Articles | 556 |
| 1.3 | Other Consulted Relevant Literature | 563 |
| 1.3.1 | Books..... | 563 |
| 1.3.2 | Journal Articles | 571 |

Chapter 7: The Transborder Standard – Compatibility with the System of Antitrust Law Enforcement

1 Introduction

Is the transborder standard proposed in Chapter 5 of this thesis merely an idealistic solution to legal questions raised by the *Empagran* litigation, or is it an approach¹ that can be adopted immediately in future antitrust litigation?

The aim of the thesis is to address legal and practical needs² and to provide solutions. This thesis submits that the transborder standard is the appropriate solution to these needs.³ Assuming that the adoption of a transborder standard is the appropriate solution to these needs, the question of the compatibility of the proposed transborder standard with the existing system of antitrust law enforcement needs to be examined. In assessing the compatibility, there are two possibilities: either the transborder standard is an idealistic solution (i.e. of such a nature that it is distinct from the existing system of antitrust law enforcement and its implementation will require some legislative changes), or it is of such a nature that can be directly adopted by adjudicating courts.

A conclusion of the research undertaken is that a transborder standard can be directly applied without any need for legislative changes. A transborder standard is an approach⁴ and therefore it is related to the reasoning of the U.S. courts (and litigants) and has nothing to do with substantive (i.e. material) or procedural law areas of U.S. antitrust law. It could be argued that a transborder standard provides an explanation of the required relationship between anticompetitive effects (antitrust injury) within the U.S. and the litigated (foreign) private antitrust injury and, therefore, it is a matter of substantive law

¹ For the nature of transborder standard see Chapter 5.

² See Chapter 5, subsection 3.

³ See Chapter 5.

⁴ Ibid.

which regulates the subject matter jurisdiction of U.S. courts in antitrust litigation. It has been demonstrated in earlier chapters that the substantive law requirement to grant subject matter jurisdiction of U.S. courts was elaborated by the Supreme Court's *Empagran* judgment in such a way that (foreign) private antitrust injury may potentially be litigated before the U.S. courts on the condition that the injury is not independent from the anticompetitive effects (antitrust injury) within the U.S.⁵ In contrast with the Second Court of Appeals' *Empagran* decision⁶ and with post-*Empagran* case law⁷ (where the U.S. adjudicating courts elaborated this 'dependency' requirement between anticompetitive effects (antitrust injury) within the U.S. and the litigated (foreign) antitrust injury in the form of 'direct causation' (i.e. anticompetitive effects in the U.S. have to be the direct cause of (foreign) antitrust injury), this thesis proposes that this 'dependency' requirement has to be addressed in the form of a transborder standard.

This chapter examines the reasoning of pre-*Empagran* courts with two objectives. Firstly, to show that a transborder standard is compatible with the existing reasoning of the U.S. courts, and consequently, compatible with the existing system of antitrust law enforcement. Secondly, to provide some examples that provide guidance for understanding the requirement of 'simultaneous and essential'⁸ that has to exist in order to determine a factual situation as 'transborder'.

In addition, this chapter applies the transborder standard to some of the pre-*Empagran* U.S. antitrust cases to indicate the extent to which the reasoning of the U.S. adjudicating courts might have been altered if the transborder standard had existed at the time of the adjudication.

⁵ See Chapter 2, subsection 3.1.7.3.

⁶ See Chapter 2, subsection 3.1.7.4.

⁷ See Chapter 3, subsection 6.2.

⁸ See Chapter 5, subsection 2.2.

2 Reasons to Assess the Compatibility of a Transborder Standard with the System of Antitrust Law Enforcement

In the section above it is submitted that a transborder standard is an approach that can be directly adopted in U.S. antitrust litigation to address the existing legal and practical needs without a need for legislative changes in substantive and procedural antitrust law. The analysis undertaken below provides support for this conclusion.

At the preliminary stage of the analysis that follows, it is important to stress the awareness that the analysis may lack clarity if assessed in isolation. In Chapter 2 it was explained that the Supreme Court in *Empagran* did not reject the alternative theory claim,⁹ but this alternative theory claim was never assessed or applied in post-*Empagran* cases' reasoning.¹⁰ It is submitted that this omission is of no relevance to the argument that a transborder standard can and should be adopted in deciding whether subject matter jurisdiction can be conferred on the U.S. courts. The analysis in Chapter 6 demonstrated that pre-*Empagran* case law on subject matter jurisdiction and statements on private antitrust law enforcement in the selected pre-*Empagran* cases do not generally support (apart from a few examples) the acceptance of a transborder standard. Therefore, the next logical step is to conduct an analysis in order to find evidence to support the submission that a transborder standard is compatible with the existing system of U.S. antitrust enforcement.

While conducting the analysis of pre-*Empagran* cases for the purpose of Chapter 6, the judgments of the U.S. courts revealed that they encompass much more than merely case law on subject matter jurisdiction and statements on private antitrust law enforcement. The judgments of the U.S. courts include dicta and show the reasoning that adjudication court followed to deliver decisions on the dispute under antitrust litigation.

⁹ See Chapter 2, subsection 3.1.10.

¹⁰ See Chapter 3, subsection 5.2.

3 Reasoning in Pre-*Empagran* Cases that Supports a Transborder Standard

A transborder standard requires an assessment of factual situations (including commercial arrangements) as a whole and not in separate segments.¹¹ Thus, where this integral approach in assessing the factual situation is substituted by adjudicating courts for separating and isolateing categories of facts,¹² the reasoning is founded on a distorted perception of the factual situation and consequently leads to a questionable decision.

The necessity¹³ to indentify and understand the nature of the connection between facts¹⁴ inside and outside of the U.S. can find support in the *Swift*¹⁵ case, where the adjudicating court explained that perpetrators can perform and adopt several specific acts and courses of conduct to reach the direct object of conspiracy. The present thesis does not oppose this proposition, supported by the adjudicating courts in the *Empagran* litigation¹⁶ and post-*Empagran* courts,¹⁷ that the existence of a worldwide conspiracy on its own is not a sufficient condition for granting subject matter jurisdiction to the U.S. courts in private antitrust litigation with a foreign injury. It is a completely different question, however, where the conspirators set up their commercial arrangements so as to prevent private parties from litigating before the U.S. courts where the injury suffered from these commercial arrangements can only be categorised as foreign. The remaining part of this section will set out four arguments and provide additional examples from pre-*Empagran* cases that may be used to support a transborder standard. The arguments are the following: the inextricability argument (subsection 1) that was mentioned in the *Empagran*

¹¹ See Chapter 5, subsection 2.

¹² See explanation of the existing dichotomy in the reasoning of the U.S. courts of categories of 'domestic' and 'foreign' in Chapter 5.

¹³ For the significance that the existence of the connection between facts inside and outside the U.S. has on the legality of commercial arrangements, see Chapter 5.

¹⁴ I.e. anticompetitive conduct, anticompetitive effect, antitrust injury, nationality of litigants (see Chapter 5).

¹⁵ *Swift & Co. v. U.S.*, 196 U.S. 375,397, 25 S.Ct. 276, 49 L.Ed. 518 (1905).

¹⁶ See Chapter 2, subsection 3.1.2.

¹⁷ See Chapter 3, section 6.

ligation but never examined; the hub argument (subsection 2) that was not mentioned either in the *Empagran* litigation or in post-*Empagran* cases; the same critique is valid also for the scheme argument (subsection 3); relevance attributed by pre-*Empagran* courts to the international dimension of factual situations (subsection 4). This section concludes with further arguments that cannot be classified by one common denominator, but can still be relied on in support of the transborder standard.

3.1 The Inextricability Argument

The inextricability argument was mentioned in the *Empagran* litigation¹⁸ in support of the decision that a foreign private antitrust injury that is independent from anticompetitive effect (antitrust injury) within the U.S. cannot be granted subject matter jurisdiction of the U.S. courts. Nevertheless, none of the courts in the *Empagran* litigation elaborated the substance and conditions for the foreign antitrust injury to qualify as inextricably connected with anticompetitive effect (antitrust injury) within the U.S.

Therefore, the only way to understand the inextricability argument is to examine pre-*Empagran* cases where the adjudicating courts used this argument as part of their reasoning in the process of reaching a decision.

The pre-*Empagran* case that was directly cited as a precedent of the inextricability argument in the *Empagran* litigation was *Industria Siciliana Asfalti*. In this case the adjudicating court used the inextricability argument to explain that the foreclosure and imposition of anticompetitive prices merge into a single antitrust injury.¹⁹ The private plaintiff in this case was a non-U.S. national who suffered a private antitrust injury outside the U.S. The injury was caused by the defendants' activities that averred to be in violation of the Sherman Act.²⁰ More specifically, the adjudicating court explained that the imposition of anticompetitive prices which damaged the plaintiff were

¹⁸ See Chapter 2, subsection 3.1.7.3.

¹⁹ *Industria Siciliana Asfalti v. Exxon Research and Engineering, Co.*, 1977 WL 1353,11 (S.D.N.Y.).

²⁰ *Ibid.*

inextricably bound up with the domestic restraints of trade (i.e. trade in the export of design and engineering services was restrained²¹), which had enabled the defendant to enforce the reciprocal transaction.²² The reasoning in the judgment also shows that the fact that a non-U.S. private plaintiff suffered antitrust injury in a territory outside the U.S., and the fact that this non-U.S. plaintiff did not import or export from or into the U.S., were not relevant²³ to granting the subject matter jurisdiction to the U.S. courts.

This thesis submits that particular prudence is required to avoid any inference on the nature of inextricability based on a factual situation present in the *Industria Siciliana Asfalti* case. In *Industria Siciliana Asfalti* the non-U.S. plaintiff suffered an antitrust injury because of a commercial agreement it had concluded with the defendant, who was a U.S. national. Nevertheless, it is submitted that the *Industria Siciliana Asfalti* judgment cannot be considered to establish a precedent that (foreign) private antitrust injury can be granted subject matter jurisdiction of the U.S. courts only if suffered by one of the parties to a commercial agreement concluded directly with a defendant, and this private antitrust injury derives from the substance of this concluded commercial agreement. There are four reasons that support this submission.

Firstly, neither the *Empagran* litigation²⁴ nor post-*Empagran* cases²⁵ require that only in a situation where foreign private antitrust injury that is suffered by one of the parties of a commercial agreement in relation to the substance of this concluded commercial agreement can be granted U.S. subject matter jurisdiction. Secondly, an analysis of the factual situation should not be limited merely to an analysis of the form (face) of the concluded commercial agreement. The analysis has to consider the wider economic context, and the transaction concluded by the private parties may be merely a link in a chain of circumstances and so merely one part in the entire transaction.²⁶ Thirdly, conspirators may take part in anticompetitive conduct and consequently cause

²¹ Ibid.

²² Ibid.

²³ Ibid.

²⁴ See Chapter 2, subsection 3.1.7.

²⁵ See Chapter 3, subsection 6.2.

²⁶ See analysis in Chapter 6, subsection 3.2.4.

private antitrust injury to (non)-U.S. plaintiffs even if they are not signatories to the commercial arrangements agreed with other conspirators,²⁷ or commercial arrangements agreed between other conspirators which harmed private party. Fourthly, other cases are analyzed further in this subsection where adjudicating courts used the inextricability argument despite the factual situation being such that the private plaintiff who suffered antitrust injury was not in a commercial arrangement with defendants.

Another pre-*Empagran* case where the inextricability argument was used is the *Carpet Group* case. The adjudication court in this case stated that the plaintiffs' antitrust injury is inextricably intertwined with the defendants' wrongdoing, and that such injury is precisely the intended consequence of the defendants' boycott.²⁸ The factual situation in this case was that the plaintiff attempted to effectuate a plan to assist U.S. retailers in purchasing goods directly from non-U.S. manufacturers. In response to this plaintiff's business plan, the defendants who were of U.S. nationality addressed these non-U.S. manufacturers and other non-U.S. companies who may support these non-U.S. manufacturers to join the plaintiff's plan to refrain from taking part in effectuating the plaintiff's plan, otherwise the U.S. companies would need to take retaliation measures. This pre-*Empagran* case can be used as an example in support of the position that the existence of inextricability between antitrust injury and anticompetitive effects cannot be determined merely between parties who agreed on certain commercial arrangements between themselves.

The elements of inextricability can be noted also in the *General Electric Co.* case. There was no element of antitrust injury litigated or adjudicated in this pre-*Empagran* case. Nevertheless, the importance of *General Electric Co.*²⁹ can be attributed to the part of the judgment where the adjudicating court stated that an arrangement between a non-U.S. company and a U.S. company where the former agrees to refrain from importing goods into the U.S. and the latter agrees to refrain from exporting goods out of the U.S. in the future are connected, market division agreements.

²⁷ Ibid.

²⁸ *Carpet Group Intern. v. Oriental Rug Importers Ass'n, Inc.*, 227 F.3d 62,77,78 (3d Cir.2000).

²⁹ *U.S. v. General Elec. Co.*, 80 F.Supp. 989,1009 (S.D.N.Y.1948).

3.2 The Hub Argument

The hub argument was present in pre-*Empagran* cases at the time of the *Empagran* litigation. Nevertheless, neither the litigants nor the adjudicating courts in the *Empagran* litigation or in post-*Empagran* cases formulated their reasoning with the help to associate their arguments by making reference to the hub argument.

Basically, the hub argument helps to identify which of the companies that are parties to an antitrust cartel holds the main role in effectuating this antitrust cartel. In a situation where this company is located or performs its business activities in the U.S., the functioning of the world-wide antitrust cartel may not be properly stopped unless this company that has the leading role in running the antitrust cartel is made a defendant in antitrust action.

The hub argument was used in two pre-*Empagran* cases. In the *General Electric Co.*³⁰ case, the adjudicating court explained that the U.S. company that was a party to a world-wide cartel was the motivating factor that governed contracts concluded between non-U.S. companies that took part in the cartel to maintain its dominant position as a U.S. company in the U.S. protecting itself from non-U.S. competitors. In the *Laker Airways v. Pan American* case, the adjudicating court explained that the U.S. was the key fact of the configuration of the antitrust cartel in that the U.S. was its hub and the various countries in Europe were its spokes.³¹ The adjudicating court then stated that the hub of the antitrust cartel is a far more logical place where witnesses and documents that can prove the functioning of the cartel will have to be transported.³²

3.3 The Scheme Argument

The scheme argument is another argument that was present in U.S. antitrust law at the time of the *Empagran* litigation, but was never raised or argued either in the *Empagran* litigation or in post-*Empagran* cases.

³⁰ *U.S. v. General Elec. Co.*, 82 F.Supp. 753,843 (D.N.J.1949).

The benefit that the scheme argument has for private plaintiffs was pointed out in the *Well Fargo*³³ case, where the adjudicating court explained that for plaintiff it might be easier to attack the entire scheme of defendant than to view the domestic and foreign activities of the defendant separately. The significance of this statement can be better understood if presented together with the statement in the *General Electric Co.*³⁴ case, where the adjudicating court explained that the decision by a U.S. court may be different depending on whether the court evaluates the whole picture or individual figures in it.

The scheme argument is an elaboration of the reasoning in the U.S. cases where the courts pointed out that it is necessary to look at the system and not at the elements.³⁵ In the U.S. courts' view, the character and the effect of a conspiracy are not to be judged by dismembering them and viewing the separate parts, but only by looking at the situation as a whole.³⁶ This means that the jury has a duty to look at the whole picture and not merely at the individual figures in it.³⁷ In relation to this, it is important to note that not merely the facts, but also the evidence has to be looked at as a whole to see whether a conspiracy may be inferred.³⁸

Basically, the scheme argument gives support to the transborder standard in that it shows how the connection between different facts actually determines the nature of an antitrust cartel. The analysis of the U.S. antitrust cases that applied the scheme argument in their reasoning enables a distinction between U.S. antitrust cases to be made based on whether the relevance of the connection between facts that form an antitrust cartel is to activities performed by the

³¹ *Laker Airways Ltd. v. Pan American World Airways*, 568 F.Supp. 811,814 (D.C.1983).

³² *Laker Airways Ltd. v. Pan American World Airways*, 568 F.Supp. 811,815 (D.C.1983).

³³ *Wells Fargo & Co. v. Wells Fargo Exp. Co.*, 556 F.2d 406,430 (9th Cir.1977).

³⁴ *U.S. v. General Elec. Co.*, 80 F.Supp. 989,1004 (S.D.N.Y.1948).

³⁵ *Southern Pac. Terminal Co. v. Interstate Commerce Commission*, 219 U.S. 498,524, 31 S.Ct. 279, 55 L.Ed. 310 (1911).

³⁶ *Continental Ore Co. v. Union Carbide & Carbon Corp.*, 370 U.S. 690,699, 82 S.Ct. 1404, 8 L.Ed.2d 777 (1962).

³⁷ *Ibid.*

³⁸ *Transnor (Bermuda) Ltd. v. BP North America Petroleum*, 738 F.Supp. 1472,1483 (S.D.N.Y.1990); *Overseas Motors, Inc. v. Import Motors Ltd., Inc.*, 375 F.Supp. 499,531 (E.D.Mich.1974); *U.S. v. General Elec. Co.*, 80 F.Supp. 989,1004 (S.D.N.Y.1948).

parties forming the cartel (objective scheme) or the relevance is to parties who form the cartel (subjective scheme).

The objective scheme argument can be relied upon to submit that only by looking together (i.e. jointly) at different conducts, performances and other types of activities performed by the defendants can the real nature (extent and legality) of commercial arrangements be established.

The objective scheme argument gives support to the transborder standard in that all the facts that adjudicating courts have to determine what are the essential factors that when exist simultaneously determine the real nature of the factual situation and the antitrust cartel.

The statements in pre-*Empagran* cases that identify the essence of the objective scheme argument are the following: the acts charged may be lawful, but bound together as the parts of a single plan makes these parts unlawful;³⁹ acts (insufficient by themselves to produce a result) and forces of nature require further acts and intention to produce result that law seeks to prevent;⁴⁰ the acts in themselves are wholly innocent, but if they are part of the sum of acts which is relied upon to effectuate the conspiracy, they come within prohibition;⁴¹ organizations can have an innocent character and the ultimate end sought can be lawful, but if unlawful means are adopted than there cannot be justification;⁴² means can be lawful on their own, but when these means are employed to accomplish the unlawful purpose of a commercial agreement between perpetrators, there can be no justification⁴³ (the result, not the means used, gives character to the conspiracy⁴⁴); parts can be valid, but if their use is

³⁹ *Swift & Co. v. U.S.*, 196 U.S. 375,396, 25 S.Ct. 276, 49 L.Ed. 518 (1905); *Sulmeyer v. Seven-Up Co.*, 411 F.Supp. 635,644 (S.D.N.Y.1976) cases (in relation to the enforcement of patent infringement); *U.S. v. Pacific & A R & Nav Co.*, 228 U.S. 87,105, 33 S.Ct. 443, 57 L.Ed. 742 (1913); *U.S. v. U.S. Alkali Export Ass'n.*, 86 F.Supp. 59,77 (S.D.N.Y.1949).

⁴⁰ *Swift & Co. v. U.S.*, 196 U.S. 375,396, 25 S.Ct. 276, 49 L.Ed. 518 (1905).

⁴¹ *American Tobacco Co. v. U.S.*, 328 U.S. 781,809, 66 S.Ct. 1125, 90 L.Ed. 1575 (1946); *Associated Radio Service Co. v. Page Airways, Inc.*, 624 F.2d 1342,1356, (5th Cir.1980); *Associated Press v. U.S.*, 326 U.S. 1,15,24 65 S.Ct. 1416, 89 L.Ed. 2013 (1944).

⁴² *Bedford Cut Stone Co. v. Journeyman Stone Cutters' Ass'n. of North America*, 274 U.S. 37,55, 47 S.Ct. 522, 71 L.Ed. 916, 54 L.Ed. 791 (1927); *U.S. v. Associated Press*, 52 F.Supp. 362,369,374 (S.D.N.Y.1943).

⁴³ *U.S. v. Imperial Chemical Industries*, 105 F.Supp. 215,229 (S.D.N.Y.1952).

⁴⁴ *Bedford Cut Stone Co. v. Journeyman Stone Cutters' Ass'n. of North America*, 274 U.S. 37,47, 47 S.Ct. 522, 71 L.Ed. 916, 54 L.Ed. 791 (1927).

prohibited, then the whole thing is invalid, i.e. the scheme is condemned;⁴⁵ if individual contracts are integral parts of the whole commercial arrangement, then these contracts are illegal and cannot be considered as completely isolated happenings;⁴⁶ a scheme may also be made possible by the use of funds and legislation enacted in a non-U.S. country;⁴⁷ it is not individual contracts that should be examined but the entire transaction which contracts are part of, so the focus has to be on the chain of events;⁴⁸ the assessment has to be practical one, drawn from the course of business;⁴⁹ the relevance of a scheme is that you look at case (activities of perpetrator) as whole;⁵⁰ acts that are in themselves legal lose that character when they become part of an unlawful scheme;⁵¹ certainly each fact is meaningful primarily as part of a pattern, and the complete pattern is the most important datum of all;⁵² when anticompetitive conduct is directed at both foreign and domestic markets, the success of an anticompetitive scheme in foreign markets may enhance the effectiveness of an anticompetitive scheme in the domestic market;⁵³ when a foreign scheme magnifies the effect of the domestic scheme, and plaintiffs who are affected only by the foreign scheme have no remedy under the U.S. laws, and the perpetrator of the scheme may have a greater incentive to pursue both the foreign scheme and the domestic scheme than the domestic scheme alone⁵⁴ (i.e. the U.S. markets suffer when the foreign scheme is not deterred because the

⁴⁵ *U.S. v. Bausch & Lomb Optical Co.*, 321 U.S. 707,724, 64 S.Ct. 805, 816, 88 L.Ed. 1024 (1944).

⁴⁶ *U.S. v. Bausch & Lomb Optical Co.*, 321 U.S. 707,720, 64 S.Ct. 805, 816, 88 L.Ed. 1024 (1944).

⁴⁷ See *U.S. v. Sisal Sales Corp.*, 274 U.S. 268,274, 47 S.Ct. 592, 71 L.Ed. 1042 (1927).

⁴⁸ *U.S. v. South-Eastern Underwriters Ass'n.*, 322 U.S. 533,546,547, 64 S.Ct. 1162, 88 L.Ed. 1440 (1944); *U.S. v. National Lead Co.*, 63 F.Supp. 513,525 (S.D.N.Y.1945); *U.S. v. General Elec. Co.*, 82 F.Supp. 753,887 (D.N.J.1949).

⁴⁹ *U.S. v. South-Eastern Underwriters Ass'n.*, 322 U.S. 533,547, 64 S.Ct. 1162, 88 L.Ed. 1440 (1944) case; *U.S. v. Singer Mfg. Co.*, 374 U.S. 174,194, 83 S.Ct. 1773, 10 L.Ed.2d 823 (1963) (combination or conspiracy is to be proven by what the perpetrators actually did rather than by the words they used, citing case).

⁵⁰ *Steele v. Bulova Watch Co.*, 344 U.S. 280,285, 73 S.Ct. 252, 97 L.Ed. 319 (1952); *U.S. v. Minnesota Min. & Mfg. Co.*, 92 F.Supp. 947,964 (D.Mass.1950); *U.S. v. General Elec. Co.*, 80 F.Supp. 989,1004 (S.D.N.Y.1948).

⁵¹ *Steele v. Bulova Watch Co.*, 344 U.S. 280,286, 73 S.Ct. 252, 97 L.Ed. 319 (1952); *Vacuum Oil Co. v. Eagle Oil Co. of New York*, 154 F. 867,872-874 (C.C.N.J.1907); *Associated Press v. U.S.*, 326 U.S. 1, 65 S.Ct. 1416, 89 L.Ed. 2013 (1944); *Continental Ore Co. v. Union Carbide & Carbon Corp.*, 370 U.S. 690,707, 82 S.Ct. 1404, 8 L.Ed.2d 777 (1962).

⁵² *Overseas Motors, Inc. v. Import Motors Ltd., Inc.*, 375 F.Supp. 499,531 (E.D.Mich.1974); *U.S. v. General Elec. Co.*, 80 F.Supp. 989,1004 (S.D.N.Y.1948).

⁵³ *Kruman v. Christie's Intern. PLC*, 284 F.3d 384,403 (2d Cir.2002).

⁵⁴ *Ibid.*

domestic scheme may have a greater chance of success when it is supplemented by the foreign scheme);⁵⁵ activities within the U.S. and outside the U.S. were part of an infringing scheme,⁵⁶ therefore, it is easier for the private plaintiff to attack the entire scheme than if the activities within the U.S. and outside the U.S. are view separately.⁵⁷

In contrast to the objective scheme argument, the subjective scheme argument requires the analysis of who are the parties that form an antitrust cartel and what contribution does cooperation make between the parties of the antitrust cartel to the nature (extent and legality) of commercial arrangements.

The subjective scheme argument provides support to the transborder standard in that it is important to determine the parties to an antitrust cartel because without their cooperation in the antitrust cartel, this cartel would not be possible and private parties might not suffer antitrust injury.

The statements in pre-*Empagran* cases that set out the essence of the subjective scheme argument are the following: acts by the perpetrators become part of a general plan and purpose to affect the private parties' (competitors') commerce;⁵⁸ if companies stand alone, this is innocent, but if there are arrangements under which companies control the entire market, then this becomes an instrument of restraint⁵⁹ (i.e. the U.S. cartel members make the international cartel workable); it is important to mention that it is necessary to look not only at the form but also at the substance of the transgression⁶⁰ (e.g. one U.S. conspirator is not formally part of the negotiated cartel or is not conducting business in a non-U.S. market, but can still be considered to form part of the cartel);⁶¹ if an act performed by one is lawful but if performed by many in concert becomes a conspiracy and public wrong, and if the result of this

⁵⁵ Ibid.

⁵⁶ *Wells Fargo & Co. v. Wells Fargo Exp. Co.*, 556 F.2d 406,429 (9th Cir.1977).

⁵⁷ N.33.

⁵⁸ N.44.

⁵⁹ *U.S. v. National Lead Co.*, 63 F.Supp. 513,532 (S.D.N.Y.1945).

⁶⁰ *U.S. v. National Lead Co.*, 63 F.Supp. 513,527 (S.D.N.Y.1945).

⁶¹ *U.S. v. National Lead Co.*, 63 F.Supp. 513,529 (S.D.N.Y.1945).

conspiracy is hurtful to the public or the individual, then the act is prohibited;⁶² conspirators entered a scheme (conference) whose purpose was to prevent competition between the members of the conference and eliminate competition with other providers of the same service;⁶³ the perpetrators created a scheme to monopolize the U.S. and non-U.S. countries and this scheme was masterminded from headquarters in the U.S.;⁶⁴ the participation of the U.S. business in the market allocation scheme was critical to its success;⁶⁵ in this regard it is possible to state that some (non-U.S.) conspirators are indispensable parties to the cartel and therefore the U.S. courts have subject matter jurisdiction;⁶⁶ U.S. and non-U.S. companies divided up the world market, set prices for which to sell products within their exclusive markets, agreed on mutual cooperation and assistance in eliminating competition with those not part of the cartel, and agreed on participation in these foreign cartels that result in restricting export from the U.S.;⁶⁷ lack a link between subject present within the U.S. with an anticompetitive scheme or anticompetitive activities by producers outside the U.S.⁶⁸

In a situation where the objective scheme argument and the subjective scheme argument are applied together to the same factual situation under adjudication, private parties who suffer antitrust injury outside the U.S. in relation to transactions or activities by U.S. and/or non-U.S. companies performed within and/or outside the U.S. may succeed in demonstrating that their private foreign antitrust injury is not independent from anticompetitive effect (antitrust injury) within the U.S., and consequently should be granted the subject matter jurisdiction of the U.S. courts.

⁶² *Bedford Cut Stone Co. v. Journeyman Stone Cutters' Ass'n. of North America*, 274 U.S. 37,54, 47 S.Ct. 522, 71 L.Ed. 916, 54 L.Ed. 791 (1927).

⁶³ *Thomsen v. Union Castle Mail S.S. Co.*, 166 F. 251,253 (2d Cir.1908).

⁶⁴ *Mannington Mills, Inc. v. Congoleum Corp.*, 595 F.2d 1287,1302 (3d Cir.1979) (concurring opinion); *U.S. v. General Elec. Co.*, 80 F.Supp. 989,1012 (S.D.N.Y.1948); *U.S. v. General Elec. Co.*, 82 F.Supp. 753,890 (D.N.J.1949).

⁶⁵ *Den Norske Stats Oljeselskap As v. HeereMac Vof*, 241 F.3d 420,431 (5th Cir.2001) (dissenting opinion); *U.S. v. General Elec. Co.*, 82 F.Supp. 753,890 (D.N.J.1949).

⁶⁶ *Eskofot A/S v. E.I. Du Pont De Nemours & Co.*, 872 F.Supp. 81,89 (S.D.N.Y.1995).

⁶⁷ *U.S. v. Timken Roller Bearing Co.*, 83 F.Supp. 284,306,307 (N.D.Ohio 1949); see also similar statement in *U.S. v. U.S. Alkali Export Ass'n.*, 86 F.Supp. 59,77 (S.D.N.Y.1949) and in case *U.S. v. Imperial Chemical Industries*, 105 F.Supp. 215,241 (S.D.N.Y.1952).

⁶⁸ *Timberlane Lumber Co. v. Bank of America Nat. Trust and Sav. Ass'n.*, 574 F.Supp. 1453,1467 (N.D.Cal.1983).

3.4 Consideration of the international Dimension in the Factual Situation

The overview of pre-*Empagran* cases⁶⁹ shows that antitrust litigation encompassed factual situations that were not limited exclusively to the national territory of the U.S. Chapter 2 elaborated⁷⁰ that the Supreme Court in its *Empagran* decision paid considerable attention to the relationship between international antitrust cartels and (foreign) antitrust injury, and determined that it is possible for private plaintiffs to be granted subject matter jurisdiction to litigate their (foreign) antitrust injury before the U.S. courts.

Chapter 2⁷¹ presented the novelty of the alternative theory that the Supreme Court's *Empagran* decision introduced into the adjudicating process of the subject matter jurisdiction of the U.S. courts, and the analysis presented in Chapter 3⁷² showed that none of the post-*Empagran* U.S. courts attempted to elaborate and apply the alternative theory of subject matter jurisdiction to the adjudicating process. Does this mean that no other U.S. court, except the Supreme Court in the *Empagran* litigation, is aware of the particularities of international antitrust cartels? Furthermore, does this also mean that no other U.S. court, except the Supreme Court in the *Empagran* litigation, is aware of the nature and extent of private antitrust injury that these international antitrust cartels can cause to private parties?

The analysis that follows shows the extent to which pre-*Empagran* courts considered it relevant to include in their adjudication analysis facts that are located in or associated with the U.S. and facts that are located in and associated with non-U.S. territory. In addition, the analysis demonstrates the awareness of some U.S. courts of the need to apply U.S. antitrust law to factual situations that extend beyond the national territory of the U.S.

⁶⁹ See Chapter 5.

⁷⁰ See Chapter 2, subsections 3.1.7.3. and 3.2.

⁷¹ See Chapter 2, subsection 3.1.10.

⁷² See Chapter 3, subsection 5.2.

3.4.1 The Worldwide Relevant Geographical Market

The recognition in the *Lantec*⁷³ case of the possibility of the relevant geographical market being global illustrates of the need to look beyond the national territory of the U.S. Because this thesis deals with private antitrust law enforcement, it is important to emphasize that the rationale of the U.S. courts⁷⁴ in the adjudication process requires the determination of the extent of the relevant geographical market (and consequently this market being of worldwide nature) not from the perspective of the alleged antitrust law wrongdoers (i.e. the defendants in private antitrust law litigation), but from the perspective of private parties (i.e. consumers) who buy products from the defendants. It is submitted that the determination of relevant market from the perspective of affected private parties is also in conformity with the *Empagran* litigation⁷⁵ and post-*Empagran* cases⁷⁶ to the extent that concluding transactions outside the U.S., suffering injury outside the U.S., and consuming goods outside the U.S. do not have a determinative role in granting the subject matter jurisdiction of the U.S. courts.

Pre-*Empagran* cases do not demonstrate a recognition of the worldwide relevant market only at the declaratory level. The *El Cid*⁷⁷ case formulated a requirement that the factual situation should be determined by assessing the worldwide market and the extent to which the U.S. market forms part of this worldwide market. In a situation where the U.S. adjudicating court determines that there exist even the slightest direct connection between U.S. commerce and a market outside the U.S. then, according to the *Transor*⁷⁸ case, the market outside the U.S. cannot be perceived as a non-U.S. market, but as a U.S. one. This statement can be interpreted to mean that the market outside the U.S. and the market inside the U.S. are considered as one market and, as such, relevant in

⁷³ *Lantec, Inc. v. Novell, Inc.*, 306 F.3d 1003,1026 (10th Cir.2002).

⁷⁴ See *Lantec, Inc. v. Novell, Inc.*, 306 F.3d 1003,1027 (10th Cir.2002); *El Cid, Ltd. v. New Jersey Zinc Co.*, 551 F.Supp. 626,632 (S.D.N.Y.1982).

⁷⁵ See Chapter 2, subsection 3.2.

⁷⁶ See Chapter 3, subsection 6.4. and section 7.

⁷⁷ *El Cid, Ltd. v. New Jersey Zinc Co.*, 551 F.Supp. 626,632 (S.D.N.Y.1982).

⁷⁸ *Transnor (Bermuda) Ltd. v. BP North America Petroleum*, 738 F.Supp. 1472,1476 (S.D.N.Y.1990).

the sense that private antitrust injury suffered within such a market should be granted the possibility to be adjudicated before the U.S. courts.

3.4.2 The Existence of World Trade

The recognition of a worldwide market is only one example that shows the awareness of the U.S. courts of the necessity to analyze the ties between commerce inside the U.S. and commerce outside the U.S.

Another example that shows the awareness of the U.S. courts of the necessity to consider the relationship between commerce within the U.S. and commerce outside the U.S. is the recognition of the existence of world trade.

The U.S. court in the *Metallgesellschaft*⁷⁹ case explained that in a global economy, the U.S. and non-U.S. markets are interrelated and influence each other so it is sometimes difficult to put strict economic boundaries around any particular (territorial) market. This is because, as the *State of Kuwait*⁸⁰ case showed, the nature of world trade may require that the defendants control the U.S. and non-U.S. markets. The U.S. court in the *Galavan Supplements*⁸¹ case stated it clearly that a worldwide combination and conspiracy (i.e. international cartels) can affect the U.S. market as well as non-U.S. markets.

3.4.3 Commercial Arrangements that Have a Worldwide Dimension

This thesis does not analyze pre-*Empagran* cases merely with the purpose of finding a reasoning that the U.S. courts recognize that a worldwide conspiracy can affect the U.S. market as well as non-U.S. markets. A more important purpose of this analysis is to find explicit examples in the reasoning of U.S. courts where the adjudication analysis focused on determining the nature of the

⁷⁹ *Metallgesellschaft AG v. Sumitomo Corp. of America*, 325 F.3d 836,842 (7th Cir.2003).

⁸⁰ *In re Antibiotic Antitrust Actions*, 333 F.Supp. 315,316 (S.D.N.Y. 1971).

⁸¹ *Galavan Supplements, Ltd. v. Archer Daniels Midland Co.*, 1997 WL 732498,3 (N.D.Cal.).

connection between facts taking place outside the U.S. and facts present inside the U.S.

In the *Den Norske* case, the adjudicating court assessed the connection and interrelatedness between prices in the U.S. market and prices in non-U.S. markets⁸² recognizing that a worldwide price-fixing scheme and the inclusion of the U.S. market in such a scheme are necessary to generate monopoly profits for the companies involved in this scheme,⁸³ and these are also necessary to prevent arbitrage that would otherwise equalize unequal prices around the globe, as speculators can resell goods purchased in the U.S. to buyers in non-U.S. markets.⁸⁴ Therefore, an antitrust cartel may find it impossible to fix prices anywhere without a worldwide conspiracy,⁸⁵ and the defendants have no concerns about participating in such an antitrust cartel as liability for their commercial arrangements in the U.S. can be compensated (i.e. cross-subsidized) with the profits that the defendants obtain from their operations outside the U.S.⁸⁶

A similar type of analysis of the dependency of a price-fixing agreement, i.e. a price-fixing agreement being successful in the U.S. only under the condition that there exists a price-fixing agreement that is successful outside the U.S., is to be found in the *Kruman*⁸⁷ case.

Pre-*Empagran* courts did not analyze the connection between the U.S. and non-U.S. markets only in relation to price-fixing agreements. The U.S. court in the *National Lead*⁸⁸ case determined as illegal under U.S. antitrust law (world-wide patent pool) the agreement to divide the world into exclusive trade areas and to suppress all competition in each of these areas among the member of the combination, as well as all commerce of goods entering or leaving the U.S.

⁸² *Den Norske Stats Oljeselskap As v. HeereMac Vof*, 241 F.3d 420,427 (5th Cir.2001).

⁸³ *Den Norske Stats Oljeselskap As v. HeereMac Vof*, 241 F.3d 420,435 (5th Cir.2001) (dissenting opinion).

⁸⁴ *Ibid.*

⁸⁵ *Ibid.*

⁸⁶ *Ibid.*

⁸⁷ *Kruman v. Christie's Intern. PLC*, 284 F.3d 384,401 (2d Cir.2002).

⁸⁸ *U.S. v. National Lead Co.*, 63 F.Supp. 513,523,524,527 (S.D.N.Y.1945).

market (i.e. world wide territorial allocation). This division of global territory⁸⁹ and participation of U.S. companies in an international cartel⁹⁰ was confirmed in the *National Lead*⁹¹ case, where non-U.S. companies joined U.S. companies in carrying out a program to restrain international commerce and to establish an international combination or conspiracy in restraint of trade. An international conspiracy (in the form of a patent pool) between U.S. companies and non-U.S. companies that restricted the export of goods from the U.S. market to non-U.S. markets was also condemned in the *Zenith Radio*⁹² case.

3.4.4 The Necessary Coexistence of Facts within the U.S. and Facts outside the U.S.

The necessity of cooperation of U.S. companies in the U.S. and non-U.S. companies in the market outside the U.S. with the purpose of achieving a desired outcome in the U.S. was also considered as a relevant element in the adjudication process in the *Hartford Fire*⁹³ case.

A similar reasoning was applied in the *In Re Uranium Antitrust Litigation*⁹⁴ case, where U.S. corporations conspired with non-U.S. corporations to fix the price of uranium in the world market, and this conduct of the parties of the cartel outside the U.S. and within the U.S. intended to affect the uranium market in the U.S. The defendant's purpose of acquiring dominion and control of the tobacco trade at the world level was also present in the *American Tobacco*⁹⁵ case, where the defendants used various methods around the world to monopolize the trade by driving competitors out of business. Another example of competition on the worldwide market for the particular good (roller bearings) is the *Timken Roler*⁹⁶ case, where members of an antitrust cartel agreed on

⁸⁹ *U.S. v. National Lead Co.*, 332 U.S. 319,341, 67 S.Ct. 1634, 91 L.Ed. 2077 (1947).

⁹⁰ *U.S. v. National Lead Co.*, 332 U.S. 319,325, 67 S.Ct. 1634, 91 L.Ed. 2077 (1947).

⁹¹ *U.S. v. National Lead Co.*, 332 U.S. 319,342 67 S.Ct. 1634, 91 L.Ed. 2077 (1947).

⁹² *Zenith Radio Corp. v. Hazeltine Research, Inc.*, 395 U.S. 100,113,n.8, 89 S.Ct. 1562, 23 L.Ed.2d 129 (1969).

⁹³ *Hartford Fire Ins. Co. v. California*, 509 U.S. 764,807, 113 S.Ct. 2891, 125 L.Ed.2d 612 (1993).

⁹⁴ *In re Uranium Antitrust Litigation*, 617 F.2d 1248,1254 (7th Cir.1980).

⁹⁵ *U.S. v. American Tobacco Co.*, 221 U.S. 106,181, 31 Sup.Ct. 632, 55 L.Ed. 663 (1911).

⁹⁶ *U.S. v. Timken Roller Bearing Co.*, 83 F.Supp. 284,317 (N.D.Ohio 1949).

contracts with the purpose of regulating and restricting this competition. A commercial arrangement with the same purpose between members of an antitrust cartel, i.e. to abolish competition in foreign trade (between the U.S. and non-U.S. countries) and obtain its share of international markets, was present in the *U.S. Alkali Export Ass'n*⁹⁷ case.

In the *Pacific*⁹⁸ case, the nature of the defendants' business activity was such that it was performed simultaneously within and outside the U.S. The adjudicating courts stated that the U.S. courts do have subject matter jurisdiction to apply U.S. laws to the part of a business activity that takes place in the U.S.

In the *Hamburg Americanische Packet*⁹⁹ case, the adjudicating court went a step further in the sense that it did not merely state the existence of connections between acts performed within the U.S. and acts performed outside the U.S. The adjudicating court qualified the nature of the connections between these facts by stating that acts to be performed in the U.S. are as material and essential as those to be performed outside the U.S. and cannot be separated.¹⁰⁰ In contrast to the *Pacific*¹⁰¹ case, the adjudicating courts in the *Hamburg Americanische Packet*¹⁰² case granted subject matter jurisdiction to apply U.S. laws in this type of factual situation not only to acts performed within the U.S. but also to other acts performed outside the U.S., otherwise, in the court's view, a different decision would lead to international complications.

The subject matter jurisdiction of the U.S. courts to apply U.S. antitrust laws to those defendants' activities performed outside the U.S. was also recognized in the *Continental Ore*¹⁰³ case. The factual situation in this case was such that the

⁹⁷ *U.S. v. U.S. Alkali Export Ass'n.*, 86 F.Supp. 59,74 (S.D.N.Y.1949).

⁹⁸ *U.S. v. Pacific & A R & Nav Co.*, 228 U.S. 87,105, 33 S.Ct. 443, 57 L.Ed. 742 (1913).

⁹⁹ *U.S. v. Hamburg-Amerikanische Packet-Fahrt-Actien-Gesellschaft*, 200 F. 806,807 (S.D.N.Y.1911).

¹⁰⁰ *Ibid.*

¹⁰¹ N.105.

¹⁰² N.99.

¹⁰³ *Continental Ore Co. v. Union Carbide & Carbon Corp.*, 370 U.S. 690,695, 82 S.Ct. 1404, 8 L.Ed.2d 777 (1962).

U.S. and non-U.S. companies performed a joint action¹⁰⁴ with the purpose of eliminating their competitor from a non-U.S. market. The adjudicating courts applied the scheme argument¹⁰⁵ and found the defendants liable under U.S. antitrust law. In the adjudication court's view, such a decision effectuates the purpose of the Sherman Act¹⁰⁶.

3.4.5 The Complexity of Commercial Agreements and Carefulness in Identifying their Nature

It is important to bear in mind that a commercial arrangement put in place by the members of an antitrust cartel may include a variety of different actions, performed by different members of the antitrust cartel in different countries. Therefore, the adjudication process needs to be conducted in a way to understand the contribution that each member of the cartel, by performing the designated actions, makes to the functioning of the cartel.

There are a few pre-*Empagran* cases that can be listed as examples of the complex nature of commercial arrangements by an antitrust cartel. There may be an agreement between a U.S. and non-U.S. companies that the latter will sell products within the U.S. for the same prices as the U.S. company;¹⁰⁷ there may be an agreement between a U.S. and non-U.S. companies that the U.S. company will buy the latter's outlets located in the U.S. so that it would be only the U.S. company who would sell goods in the U.S.;¹⁰⁸ there may be an agreement between U.S. and non-U.S. companies about territories to which these companies are allowed to export their goods¹⁰⁹ and the amount of goods that

¹⁰⁴ *Continental Ore Co. v. Union Carbide & Carbon Corp.*, 370 U.S. 690,706, 82 S.Ct. 1404, 8 L.Ed.2d 777 (1962).

¹⁰⁵ *Continental Ore Co. v. Union Carbide & Carbon Corp.*, 370 U.S. 690,707, 82 S.Ct. 1404, 8 L.Ed.2d 777 (1962).

¹⁰⁶ *Ibid.*

¹⁰⁷ *U.S. v. General Elec. Co.*, 80 F.Supp. 989,997-998 (S.D.N.Y.1948); *U.S. v. Timken Roller Bearing Co.*, 83 F.Supp. 284,308,318 (N.D.Ohio 1949).

¹⁰⁸ *U.S. v. General Elec. Co.*, 80 F.Supp. 989,999 (S.D.N.Y.1948).

¹⁰⁹ *U.S. v. General Elec. Co.*, 80 F.Supp. 989,999 (S.D.N.Y.1948); *U.S. v. General Elec. Co.*, 82 F.Supp. 753,839 (D.N.J.1949); *U.S. v. General Elec. Co.*, 115 F.Supp. 835,852 (D.N.J.1953); *U.S. v. Imperial Chemical Industries*, 105 F.Supp. 215,221 (S.D.N.Y.1952); *U.S. v. Timken Roller Bearing Co.*, 83 F.Supp. 284,307,318 (N.D.Ohio 1949).

these companies are allowed to export to designated territories,¹¹⁰ and a controlling mechanism was set up to monitor the members of the cartel to make sure they conducted their exports as agreed;¹¹¹ a mechanism can be set up to protect members of the anticompetitive cartels to protect each other against (foreign) competitors not members of the antitrust cartel;¹¹² agreement to divide up world territories.¹¹³

The U.S. courts explained that the place where the contract is signed and its wording of where the anticompetitive effects should take place, and the names of parties to the contract that are specifically written on the form of the contract, may not be sufficient to understanding the extent of the antitrust cartel and sufficient to know all the parties to the antitrust cartel.¹¹⁴ For example, to determine the identity of the parties to the antitrust cartel, it may be necessary to examine who had responsibility for the content of the agreement,¹¹⁵ who are the direct or indirect owners of the parties concluding the agreement,¹¹⁶ who is actually running the parties of the antitrust cartel,¹¹⁷ and whether some companies participate as beneficiaries in foreign cartels.¹¹⁸ The *American Tobacco*¹¹⁹ case can be used as an example where the adjudicating court stated in general terms that the nature of the combination and the determination of who the parties are to the antitrust cartel can be assessed from the point of view of stock ownership or from the standpoint of the principal corporation, accessory or subsidiary corporations viewed independently, including the foreign corporations in so far as by the contracts made by them

¹¹⁰ *U.S. v. General Elec. Co.*, 80 F.Supp. 989,1000 (S.D.N.Y.1948); *U.S. v. U.S. Alkali Export Ass'n.*, 86 F.Supp. 59,53 (S.D.N.Y.1949).

¹¹¹ *U.S. v. General Elec. Co.*, 80 F.Supp. 989,1000,1003 (S.D.N.Y.1948).

¹¹² *U.S. v. Timken Roller Bearing Co.*, 83 F.Supp. 284,308,318 (N.D. Ohio 1949); *U.S. v. U.S. Alkali Export Ass'n.*, 86 F.Supp. 59,73 (S.D.N.Y.1949).

¹¹³ *U.S. v. Imperial Chemical Industries*, 105 F.Supp. 215,220 (S.D.N.Y.1952).

¹¹⁴ *U.S. v. General Elec. Co.*, 82 F.Supp. 753,837 (D.N.J.1949); *U.S. v. U.S. Alkali Export Ass'n.*, 86 F.Supp. 59,73 (S.D.N.Y.1949).

¹¹⁵ *U.S. v. General Elec. Co.*, 82 F.Supp. 753,837 (D.N.J.1949).

¹¹⁶ *U.S. v. General Elec. Co.*, 82 F.Supp. 753,838 (D.N.J.1949); *U.S. v. General Elec. Co.*, 115 F.Supp. 835,872 (D.N.J.1953); *U.S. v. Imperial Chemical Industries*, 105 F.Supp. 215,220 (S.D.N.Y.1952).

¹¹⁷ *U.S. v. General Elec. Co.*, 82 F.Supp. 753,838 (D.N.J.1949).

¹¹⁸ *U.S. v. Timken Roller Bearing Co.*, 83 F.Supp. 284,308 (N.D. Ohio 1949).

¹¹⁹ *U.S. v. American Tobacco Co.*, 221 U.S. 106,184, 31 Sup.Ct. 632, 55 L.Ed. 663 (1911).

they became co-operators and consequently, the combination comes within the prohibition of antitrust laws.

3.4.6 The Existence of International Competition

The pre-*Empagran* cases considered in the subsections above have one thing in common, i.e. they provide evidence on how the U.S. courts analyzed the necessity and nature of facts present in the U.S. and in non-U.S. countries with the purpose of determining the nature and extent of the antitrust cartel.

There is a completely different group of pre-*Empagran* cases where the U.S. courts went a step further and recognized the possibility of international competition.

The *Eurim-Pharm* case can serve as an example that the existence of international competition may affect the way in which the U.S. courts determine the legality of certain commercial arrangements that might traditionally be considered as illegal. The adjudication court in this case explained that possibilities of international competition can contribute to the amount and prices of goods sold in the U.S. and thus rule out the possibility that the existence of a world-wide price-fixing and market allocation conspiracy on its own is sufficient to create anticompetitive effects in the U.S.¹²⁰ Another example of how international competition may affect the opinions of the U.S. courts is the *McElderry*¹²¹ case, where the adjudicating court considered the possibility that U.S. companies may compete with non-U.S. companies on the market outside the U.S. In this situation the adjudicating court would grant subject matter jurisdiction to the U.S. courts. In relation to the exclusion from the non-U.S. market, is relevant to also mention the *National Bank of Canada* case, where the adjudicating court accepted the existence of anticompetitive effects in the U.S. and outside the U.S., and that it was sufficient that there were effects in the U.S. and these effects did not need to predominate,¹²² but what is important here is that the adjudicating court analysed and concluded further

¹²⁰ *Eurim-Pharm GmbH v. Pfizer Inc.*, 593 F.Supp. 1102,1106,1107 (S.D.N.Y.1984).

¹²¹ *McElderry v. Cathay Pacific Airways, Ltd.*, 678 F.Supp. 1071,1078 (S.D.N.Y.1988).

¹²² *National Bank of Canada v. Interbank Card Ass'n.*, 507 F.Supp. 1113,1121 (S.D.N.Y.1980).

that the plaintiff was excluded from this wider market¹²³ A similar reasoning can be found in the *Price Line*¹²⁴ case, where the subject matter jurisdiction of the U.S. courts was granted on the basis of commercial arrangements between the U.S. and non-U.S. companies with the purpose of preserving the commerce of goods between the U.S. and non-U.S. markets. A similar reasoning on the application of U.S. antitrust law to a commercial arrangement where the performance of the U.S. company may affect commerce between the U.S. and non-U.S. countries can also be found in the *Pfizer*¹²⁵ case. The suppression of competition in the U.S. and outside the U.S. was determined in the *Den Norske*¹²⁶ case as grounds for filing a complaint before the U.S. courts¹²⁷ (i.e. the FTAIA applies to global conspiracies that result in foreign injury).¹²⁸ The adjudicating court in the *Imperial Chemical Industries*¹²⁹ case took the same approach when it stated that the suppression of competition in international trade is in and of itself a public injury. The application of the U.S. philosophy of free competition at the international level was also confirmed in the *Daishowa International*¹³⁰ case and in the *U.S. Alkali Export Ass'n*¹³¹ case. The *U.S. Alkali Export Ass'n* case made it explicit that the cartelization of the world is considered as a violation of U.S. antitrust law,¹³² so even the U.S. export association should not engage in any arrangements that would affect other U.S. companies exporting goods from the U.S. and competing on the global market.¹³³ A similar statement can be found in the *Timken Roler*¹³⁴ case, where the adjudicating court confirmed the applicability of U.S. antitrust laws to free competition with non-U.S. countries that exists as a consequence of events at the world level.

¹²³ Ibid.

¹²⁴ *U.S. v. Prince Line*, 220 F. 230,232 (S.D.N.Y.1915).

¹²⁵ *Pfizer, Inc. v. Government of India*, 550 F.2d 396,399 (8th Cir.1976).

¹²⁶ *Den Norske Stats Oljeselskap As v. HeereMac Vof*, 241 F.3d 420,422 (5th Cir.2001).

¹²⁷ Ibid.

¹²⁸ *Den Norske Stats Oljeselskap As v. HeereMac Vof*, 241 F.3d 420,424 (5th Cir.2001).

¹²⁹ *U.S. v. Imperial Chemical Industries*, 105 F.Supp. 215,225 (S.D.N.Y.1952).

¹³⁰ *Daishowa Intern. v. North Coast Export Co.*, 1982 WL 1850,3 (N.D.Cal.).

¹³¹ *U.S. v. U.S. Alkali Export Ass'n.*, 86 F.Supp. 59,67 (S.D.N.Y.1949).

¹³² *U.S. v. U.S. Alkali Export Ass'n.*, 86 F.Supp. 59,66 (S.D.N.Y.1949).

¹³³ N.131.

¹³⁴ *U.S. v. Timken Roller Bearing Co.*, 83 F.Supp. 284,318 (N.D.Ohio 1949).

In the *Aluminium Co. of America*¹³⁵ case, the adjudicating courts stated that the assessment of commercial arrangements has to occur in light of effective competition in the future. Considering the statements listed above, it can be concluded that for the assessment of competition, it may not be sufficient to look only at the situation within the U.S. market, but a global perspective is required. An example that can be used in support of this orientation is the *In Re Microsoft*¹³⁶ case, where the adjudication courts stated that the Internet has made the concept of territorial borders obsolete, and making a distinction for jurisdictional purposes on the basis of geographical boundaries seems somewhat archaic.

3.5 Additional Elements in the Pre-Empagran Adjudication Process that Support the Application of a Transborder Standard

3.5.1 Respect of Economic Reality

In the *Concentrated Phosphate*¹³⁷ case, the adjudicating court required at the consideration of the economic reality of the relevant transactions. The reason for this requirement can be found in the *Aluminium Co. of America*¹³⁸ case, where the adjudicating court explained that changes in the circumstances in which companies perform their activities are relevant to the relationship with and effect on competition.

Therefore, it is important to follow the guidance provided in the *Continental Ore*¹³⁹ case, where the adjudicating court stated that the character and effect of a conspiracy are not to be judged by dismembering it and viewing its separate parts, but only by looking at it as a whole. This means that the same scheme

¹³⁵ *U.S. v. Aluminum Co. of America*, 91 F.Supp. 333,340 (S.D.N.Y.1950).

¹³⁶ *In re Microsoft Corp. Antitrust Litigation*, 127 F.Supp.2d 702,716 (D.Md.2001).

¹³⁷ *U.S. v. Concentrated Phosphate Export Ass'n.*, 393 U.S. 199,208, 89 S.Ct. 361, 21 L.Ed.2d 344 (1968).

¹³⁸ *U.S. v. Aluminum Co. of America*, 91 F.Supp. 333,392 (S.D.N.Y.1950).

¹³⁹ N.36.

argument as was presented in the section above¹⁴⁰ was relied on in the sense that the jury has a duty to look at the whole picture and not merely at the individual figures in it.¹⁴¹

The importance of economic reality in assessing the legality of the factual situation under adjudication does not automatically lead to the conclusion that the application of the U.S. antitrust law is unlimited. There are two limitations present in pre-*Empagran* cases in this regard.

Firstly, the *Laker Airways - Sabena*¹⁴² case stated that the jurisdiction of the U.S. courts is not asserted extraterritorially irrespective of the fact that the U.S. courts apply the territorial effect doctrine in establishing the subject matter jurisdiction of the U.S. courts. The reason why subject matter jurisdiction exists in this type of factual situations, where anticompetitive effects are present in the U.S., is that not all of the causative factors producing the proscribed result may have occurred within the territory.¹⁴³ The fact that some factors that cause anticompetitive effects in the U.S. may occur in non-U.S. countries was also stated, for example, in the *Hurt*¹⁴⁴ case. This is the reason why, for example, in the *Caribbean Broadcasting*¹⁴⁵ case, the adjudication court stated that the location of the provider of services is irrelevant in determining anticompetitive effects on U.S. domestic or import commerce.

Secondly, the adjudicating court in the *Caribbean*¹⁴⁶ case demonstrated that the U.S. courts do not apply U.S. antitrust laws to regulate the competitive conditions of other nations' economies. Examples that show this type of limitation on the application of U.S. antitrust laws are the *McElderry*¹⁴⁷ case and

¹⁴⁰ See subsection on scheme argument in section above.

¹⁴¹ N.36.

¹⁴² *Laker Airways Ltd. v. Sabena*, Belgian World Airlines, 731 F.2d 909,923 (D.C.Cir.1984).

¹⁴³ *Ibid.*

¹⁴⁴ *Hunt v. Mobil Oil Corp.*, 550 F.2d 68,74 (2d Cir.1977).

¹⁴⁵ *Caribbean Broadcasting System, Ltd. v. Cable & Wireless P.L.C.*, 148 F.3d 1080,1086 (D.C.Cir.1998).

¹⁴⁶ *Caribbean Broadcast System Ltd. v. Cable and Wireless PLC*, 1995 WL 767164,2 (D.D.C.).

¹⁴⁷ *McElderry v. Cathay Pacific Airways, Ltd.*, 678 F.Supp. 1071,1078,1079 (S.D.N.Y.1988).

the *Power East*¹⁴⁸ case, where the factual situation was such that the service provider was a non-U.S. company, with no operation within the U.S., who did not provide services to or from the U.S., and there was no competition between this non-U.S. company and U.S. companies outside the U.S. In these two cases, the subject matter jurisdiction of the U.S. courts was not granted despite the fact that the injured private parties were U.S. nationals who enjoyed services provided by the service providers outside the U.S.

Nevertheless, as the *Aluminium Co. of America*¹⁴⁹ case shows, it is important to take into consideration the competitive conditions in non-U.S. markets with the purpose of assessing the legality of a commercial situation.

3.5.2 Assessment of Factual Situations from an International Perspective

In Chapter 6¹⁵⁰ it was explained that the pre-*Empagran* cases show that the U.S. courts, in adjudicating subject matter jurisdiction, based their decisions on the fact that there was a direct connection with the U.S. (i.e. anticompetitive effects in the U.S., anticompetitive conduct in the U.S., litigants being U.S. nationals, signing and/or implementing a contract within the U.S.). One of the critiques raised in this regard was that on the basis of the transborder standard, the U.S. courts should assess the factual situation in its integrity,¹⁵¹ i.e. consider facts present in the U.S. and outside the U.S., and establish the nature of the relationship between these facts.

Nevertheless, the analysis of pre-*Empagran* cases shows that some pre-*Empagran* judges did conduct reasoning by looking at the factual situation under adjudication in terms of how it fits into (i.e. what is its relationship with) the wider international context. This distinction between the courts' reasoning and rationale behind the decision on subject matter jurisdiction is quite remarkable.

¹⁴⁸ *Power East Ltd. v. Transamerica Delaval Inc.*, 558 F.Supp. 47,49 (S.D.N.Y.1983) (the element of affected competition with the U.S. competitors being absent).

¹⁴⁹ *U.S. v. Aluminum Co. of America*, 91 F.Supp. 333,395 (S.D.N.Y.1950).

¹⁵⁰ See Chapter 6, subsection 3.2.

¹⁵¹ See Chapter 6, subsection 2.1.

The statements in pre-*Empagran* cases that show how adjudicating courts assessed the factual situation under adjudication in a wider international context are the following: the competitive position on the market is assessed with regard to the control of sources and secure possession of them (in the U.S. and outside the U.S.) and not with regard to the amount of sources available;¹⁵² there is a possibility that the exclusion of foreign competition who can bring goods into the U.S. affects the state of competition within the U.S.;¹⁵³ there may be a conspiracy, but it is also necessary to establish whether conspirators transact business in respect of activities in furtherance of the conspiracy;¹⁵⁴ the essence of the violation is the illegal agreement itself rather than the overt acts performed in furtherance of this agreement,¹⁵⁵ so anticompetitive conduct is not the imposition of high prices pursuant to an illicit agreement, but the alleged agreement by the defendants to fix prices in foreign auction markets;¹⁵⁶ the abstention of a U.S. company from a foreign market can still make this company party to the cartel,¹⁵⁷ and this requires at the consideration not only of the form but also of the substance of the transgression,¹⁵⁸ so a combination or conspiracy has to be proven by what parties actually did rather than by the words they used;¹⁵⁹ a commercial agreement for the division of the global market is formed in a way that the U.S. is not mentioned, but this does not mean that the U.S. market was not the object of substantial international interest, so the companies who are part of such an agreement are considered liable.¹⁶⁰

¹⁵² See *U.S. v. Aluminum Co. of America*, 91 F.Supp. 333,358 (S.D.N.Y.1950); See also *U.S. v. Aluminum Co. of America*, 148 F.2d 416,434 (2d Cir.1945).

¹⁵³ *U.S. v. Aluminum Co. of America*, 148 F.2d 416,426 (2d Cir.1945).

¹⁵⁴ See *Occidental Petroleum Corp. v. Buttes Gas & Oil Co.*, 331 F.Supp. 92,97 (C.D.Cal.1971).

¹⁵⁵ *Kruman v. Christie's Intern. PLC*, 284 F.3d 384,398 (2d Cir.2002).

¹⁵⁶ *Kruman v. Christie's Intern. PLC*, 284 F.3d 384,399 (2d Cir.2002).

¹⁵⁷ See n.61.

¹⁵⁸ N.60.

¹⁵⁹ *U.S. v. Singer Mfg. Co.*, 374 U.S. 174,194, 83 S.Ct. 1773, 10 L.Ed.2d 823 (1963); See also *U.S. v. General Elec. Co.*, 82 F.Supp. 753,792,793,837,838 (D.N.J.1949).

¹⁶⁰ See *U.S. v. U.S. Alkali Export Ass'n.*, 86 F.Supp. 59,70,73 (S.D.N.Y.1949).

3.5.3 Awareness of the Particularities of the Factual Situation under Adjudication

Do the U.S. courts understand and apply precedents in their adjudication process by showing awareness of the particularities of the factual situation and nature of the decision as it was formulated in the precedent? This question is beyond the scope of the thesis. Nevertheless, it is worth remembering that the analysis in Chapters 2¹⁶¹ and 3¹⁶² shows that neither the two courts in the *Empagran* litigation nor post-*Empagran* courts provided a convincing explanation of how precedents were used or referred to in their adjudication process to support their decision on the factual situation under adjudication.

This critique may not necessarily indicate how the U.S. courts in general use precedents. In fact, there are a few statements in pre-*Empagran* cases where the adjudicating courts clearly stated that they were aware of potential differences between precedents and the factual situation under adjudication. These statements are the following: in the application of the law it is important to bear in mind that each case is governed by its own facts;¹⁶³ the circumstances of the case are important;¹⁶⁴ conclusory allegations do not suffice;¹⁶⁵ the issues involved must be determined in accordance with the more recently established antitrust principles and not by those that were well recognized in an earlier day;¹⁶⁶ the U.S. courts bow to the lessons of experience and the force of better reasoning by overruling a mistaken precedent;¹⁶⁷ U.S. jurisdiction is precedent-based but not static;¹⁶⁸ allegations and decisions in different cases can be compared and applied to the case under adjudication;¹⁶⁹ the U.S. courts control

¹⁶¹ See Chapter 2, subsection 3.2.

¹⁶² See Chapter 3, subsection 6.4 and section 7.

¹⁶³ *Hoffman Motors Corp. v. Alfa Romeo S.p.A.*, 244 F.Supp. 70,75 (S.D.N.Y.1965).

¹⁶⁴ *U.S. v. Aluminum Co. of America*, 91 F.Supp. 333,346 (S.D.N.Y.1950); *Lantec, Inc. v. Novell, Inc.*, 146 F.Supp.2d 1140,1150 (D.Utah 2001).

¹⁶⁵ *Sniado v. Bank Austria AG*, 174 F.Supp.2d 159,162 (S.D.N.Y. 2001).

¹⁶⁶ *U.S. v. Aluminum Co. of America*, 91 F.Supp. 333,339 (S.D.N.Y.1950).

¹⁶⁷ *U.S. v. South-Eastern Underwriters Ass'n.*, 322 U.S. 533,579, 64 S.Ct. 1162, 88 L.Ed. 1440 (1944) (dissenting opinion).

¹⁶⁸ *U.S. v. Nippon Paper Industries Co., Ltd.*, 109 F.3d 1,3 (1st Cir.1997).

¹⁶⁹ E.g. this was done in *de Atucha v. Commodity Exchange, Inc.*, 608 F.Supp. 510,515 (S.D.N.Y.1985).

the access to their forums,¹⁷⁰ and the assessment of the facts in order to determine the existence of subject matter jurisdiction should not be so strict, as facts presented for the purpose of establishing jurisdiction are often closely intertwined with the merits of an antitrust claim¹⁷¹.

3.5.4 The Relationship between Anticompetitive Effects and Antitrust Injury

The purpose of the thesis is to determine the nature of the required relationship between anticompetitive effects (antitrust injury) within the U.S. and the litigated (foreign) private antitrust injury. This thesis submits that this type of relationship should be determined in the form of a dependency connection and on the legal grounds to be found in the Supreme Court's *Empagran* decision.¹⁷² In contrast, the Second Court of Appeals in the *Empagran* litigation¹⁷³ and post-*Empagran* cases¹⁷⁴ require this type of relationship to be in the form of direct causation. The analysis of pre-*Empagran* cases shows¹⁷⁵ that it is not possible to talk about causation between anticompetitive effects and antitrust injury but only between anticompetitive conduct (antitrust violation) and anticompetitive effects (antitrust injury being part of them).

With regard to the question of how to establish whether the litigated (foreign) private antitrust injury is dependent (i.e. not independent) from anticompetitive effects (antitrust injury) in the U.S., there are few examples in pre-*Empagran* cases that show awareness on the part of the U.S. courts of what can potentially contribute to the existence of foreign antitrust injury. These statements in pre-*Empagran* cases are the following: there may exist an international market for goods and this market can have substantial contacts with the U.S., and its headquarters where it is determined how the defendants are expected to

¹⁷⁰ *Laker Airways Ltd. v. Sabena, Belgian World Airlines*, 731 F.2d 909,935 (D.C.Cir.1984).

¹⁷¹ *Carpet Group Intern. v. Oriental Rug Importers Ass'n, Inc.*, 227 F.3d 62,72 (3d Cir.2000).

¹⁷² See Chapter 2, subsections 3.1.7.3. and 3.2.

¹⁷³ See Chapter 2, subsection 3.1.7.4.

¹⁷⁴ See Chapter 3, subsection 6.2.

¹⁷⁵ See Chapter 6, subsection 4.2.5.

conduct business can be located outside the U.S.;¹⁷⁶ U.S. and non-U.S. market can be affected by anticompetitive conduct performed in the U.S., but this fact on its own is not sufficient to determine the nature of foreign antitrust injury. as there may exist other market variables in non-U.S. markets that have intervened to affect pricing decisions,¹⁷⁷ or there may be other commercial arrangements in non-U.S. markets,¹⁷⁸ or there may be numerous complex transactions and this is an additional factor to be evaluated in order to determine how markets interact.¹⁷⁹

3.5.5 Importance of the Relevant Market

In the subsection above¹⁸⁰ it was presented that pre-*Empagran* cases do recognize that the geographical relevant market may have a worldwide dimension.

The full extent of the importance of the relevant market when litigating (foreign) private antitrust injury before the U.S. courts is evidenced by the following statements from pre-*Empagran* cases: for the subject matter jurisdiction of the U.S. courts to be established, it is important that consumers

¹⁷⁶ *In re Copper Antitrust Litigation*, 117 F.Supp.2d 875,879 (W.D.Wis.2000).

¹⁷⁷ *de Atucha v. Commodity Exchange, Inc.*, 608 F.Supp. 510,516 (S.D.N.Y.1985).

¹⁷⁸ See *Zenith Radio Corp. v. Hazeltine Research, Inc.*, 395 U.S. 100,115,116,123,126,127,128, 89 S.Ct. 1562, 23 L.Ed.2d 129 (1969) (in relation to reasons that affected the entrance of the U.S. company into the non-U.S. markets); *U.S. v. Minnesota Min. & Mfg. Co.*, 92 F.Supp. 947,960,961 (D.Mass.1950) (in relation to commercial arrangements under which U.S. firms performed their activity in non-U.S. markets); *U.S. v. General Elec. Co.*, 115 F.Supp. 835,852 (D.N.J.1953) (in non-U.S. markets the standards of industrial behaviour may be different from the standards in the U.S.); *U.S. v. Timken Roller Bearing Co.*, 83 F.Supp. 284 (N.D.Ohio 1949), p.317 (relevance of local and national pride in buying goods produced locally and resistance to sales of goods produced in countries different from the one where they are sold, and presence of tariff walls), p.318 (political and social changes in international trade and trade regulation in foreign countries); *Timken Roller Bearing Co. v. U.S.*, 341 U.S. 593,607, 71 S.Ct. 971, 95 L.Ed. 1199 (1951) (tariffs, trade barriers, empire or domestic preferences, and various forms of parochialism); *U.S. v. Imperial Chemical Industries*, 105 F.Supp. 215,237 (S.D.N.Y.1952) (mentions tariffs, quota restrictions, governmental restrictions on foreign exchange as potential obstacles to U.S. goods entering non-U.S. markets); *U.S. v. Westinghouse Electric Corporation & Mitsubishi*, 471 F. Supp. 532,543 (N.D.Cal.1978) (tariffs, variation in cost of sales, advertising, sales promotion, local consumer preference are mentioned as examples that affect competition of U.S. goods in foreign markets).

¹⁷⁹ N.177.

¹⁸⁰ See subsection 3.4.1. of this chapter above.

are affected within the relevant market;¹⁸¹ the adjudicating court must establish the relevant market,¹⁸² as restraint of trade can be determined only by reference to a relevant market,¹⁸³ and only those conspiracies which unreasonably restrain competition in a particular market are proscribed,¹⁸⁴ in this regard it is important that the U.S. forms part of the relevant market;¹⁸⁵ the private party is required to allege facts demonstrating a causal connection between the defendants' conduct outside the U.S. and the price increase in the U.S.¹⁸⁶

This means that in a situation where the litigated (foreign) antitrust injury can be determined to take place within the relevant market and the U.S. forms part of this relevant market, the subject matter jurisdiction of the U.S. courts may be established, and foreign private antitrust injury can be litigated before the U.S. courts.

3.5.6 Simultaneous Antitrust Litigation

One of the characteristics of the transborder standard is the recognition that there may be private antitrust litigation taking place simultaneously before national courts within the U.S. and in non-U.S. countries between the same private parties in relation to the same antitrust violation.¹⁸⁷

This thesis submits that the U.S. courts should enforce U.S. antitrust law in this situation under the condition that subject matter jurisdiction exists, but at the

¹⁸¹ *Caribbean Broadcasting System, Ltd. v. Cable & Wireless P.L.C.*, 148 F.3d 1080,1087 (D.C.Cir.1998).

¹⁸² *Lantec, Inc. v. Novell, Inc.*, 306 F.3d 1003,1024,1026 (10th Cir.2002); *Conservation Council of Western Australia, Inc. v. Aluminum Co. of America (Alcoa)*, 518 F.Supp. 270,279 (W.D.Pa.1981).

¹⁸³ *Overseas Motors, Inc. v. Import Motors Ltd., Inc.*, 375 F.Supp. 499,542 (E.D.Mich.1974); *Timberlane Lumber Co. v. Bank of America Nat. Trust and Sav. Ass'n.*, 574 F.Supp. 1453,1466 (N.D.Cal.1983).

¹⁸⁴ *Overseas Motors, Inc. v. Import Motors Ltd., Inc.*, 375 F.Supp. 499,542,n.150 (E.D.Mich.1974).

¹⁸⁵ N.148.

¹⁸⁶ *Eurim-Pharm GmbH v. Pfizer Inc.*, 593 F.Supp. 1102,1106 (S.D.N.Y.1984).

¹⁸⁷ See Chapter 5.

same time the U.S. courts should consider applying some correction before delivering their final decision.¹⁸⁸

In general, pre-*Empagran* case law shows that the U.S. courts are not against simultaneous private antitrust litigation before national courts in different countries. The statements in pre-*Empagran* cases that show this include the following: concurrent jurisdiction does not necessarily entail conflicting jurisdiction;¹⁸⁹ the mere existence of dual grounds does not oust either one of the regulating forums, so each forum is ordinarily free to proceed;¹⁹⁰ if the rules regarding enforcement of foreign judgments are followed, there will seldom be a case where parties reach inconsistent judgments;¹⁹¹ the violation of domestic public policy may justify not enforcing the foreign judgment;¹⁹² when the availability of an action in the domestic courts is necessary to a full and fair adjudication of the plaintiff's claims, a court should preserve that forum,¹⁹³ and this is particularly true in a situation where the foreign forum did not offer the remedy sought in the domestic forum,¹⁹⁴ and there is nothing problematic in a situation where a private plaintiff seeking remedy that is not available in domestic a forum seeks it in a foreign forum.¹⁹⁵

3.5.7 Determination of Antitrust Remedy

This thesis proposes a transborder standard. This proposal requires analysis that clearly shows how the transborder standard affects private litigation in the future. The introduction of a transborder standard is merely the first step in the development of private antitrust law enforcement within the international

¹⁸⁸ See Chapter 5, subsection 2.5.

¹⁸⁹ *Laker Airways Ltd. v. Sabena, Belgian World Airlines*, 731 F.2d 909,926 (D.C.Cir.1984).

¹⁹⁰ *Ibid.*

¹⁹¹ *Laker Airways Ltd. v. Sabena, Belgian World Airlines*, 731 F.2d 909,929 (D.C.Cir.1984).

¹⁹² *Ibid.*

¹⁹³ *Laker Airways Ltd. v. Sabena, Belgian World Airlines*, 731 F.2d 909 (D.C.Cir.1984), p.929 cases, but it is important to point at the explanation of p.932,n.73, where the same adjudicating court stated that slight advantages in substantive or procedural law in the foreign court do not signify an actionable evasion of domestic public policy.

¹⁹⁴ *Laker Airways Ltd. v. Sabena, Belgian World Airlines*, 731 F.2d 909,930 (D.C.Cir.1984).

¹⁹⁵ *Laker Airways Ltd. v. Sabena, Belgian World Airlines*, 731 F.2d 909,932,n.73 (D.C.Cir.1984).

context.¹⁹⁶ This means that the present thesis cannot predict and provide solutions to every potential issue that may arise during the course of private antitrust litigation in the future.¹⁹⁷

One of these issues that would require additional analysis is the nature, purpose and extent of private antitrust remedy within the international context. Nevertheless, it is worth mentioning the position of the U.S. courts in relation to factors that should be taken into consideration in formulating the antitrust remedy. The statements in pre-*Empagran* cases that can serve this purpose are the following: antitrust remedy is formed in existence of competitive conditions that would be in accordance with the law;¹⁹⁸ antitrust remedy should be an assurance that there would be no antitrust violation in the future;¹⁹⁹ in formulating antitrust remedy, the adjudicating court needs to establish how market conditions may change in the future;²⁰⁰ non-U.S. courts cannot supersede the right and obligation of the U.S. courts to decide whether the U.S. Congress has created a remedy for those injured by trade practices adversely affecting the U.S.;²⁰¹ any victimized person is entitled to a remedy, so the non-U.S. nationality of the plaintiff or sovereignty do not play a role in deciding who is entitled to a remedy;²⁰² it is not relevant that the litigants are of U.S. nationality,²⁰³ otherwise the fundamental goals of antitrust laws could be seriously frustrated;²⁰⁴ U.S. jurisdiction is not supported by every conceivable repercussion of the action objected to in the U.S.,²⁰⁵ but only under the condition that the U.S. market is affected, whether it is interstate commerce (i.e. within the U.S.) or commerce between the U.S. and a non-U.S. country;²⁰⁶ only those injuries to U.S. commerce which reflect the anticompetitive effect

¹⁹⁶ See Chapter 5.

¹⁹⁷ Some of the issue that this thesis will not consider are mentioned in Chapter 6.

¹⁹⁸ N.135.

¹⁹⁹ See *U.S. v. Aluminum Co. of America*, 91 F.Supp. 333,346 (S.D.N.Y.1950).

²⁰⁰ *Ibid.*

²⁰¹ *Laker Airways Ltd. v. Sabena, Belgian World Airlines*, 731 F.2d 909,935 (D.C.Cir.1984).

²⁰² *Pfizer, Inc. v. Government of India*, 434 U.S. 308,320, 98 S.Ct. 584, 54 L.Ed.2d 563 (1978).

²⁰³ N.148.

²⁰⁴ N.80.

²⁰⁵ *National Bank of Canada v. Interbank Card Ass'n.*, 666 F.2d 6,8 (2d Cir.1981).

²⁰⁶ *Liamuiga Tours, Div. of Caribbean Tourism Consultants, Ltd. v. Travel Impressions, Ltd.*, 617 F.Supp. 920,922 (E.D.N.Y.1995).

either: a.) of the violation or b.) of anticompetitive acts made possible by the violation, constitute effects sufficient to confer jurisdiction²⁰⁷ (e.g. acts outside the U.S. may be essential steps in the course of business consummated outside the U.S.);²⁰⁸ the perpetrators' conduct that gives rise to a claim by a private party has to be an integral part of commercial activity that has substantial contact with the U.S.;²⁰⁹ if U.S. commerce is affected by the conspiracy, subject matter jurisdiction exists,²¹⁰ and if this conspiracy causes antitrust injury to a private party, this private party has jurisdiction irrespective of whether the harm felt in the U.S. is the source of the injury to the plaintiff, because treble damages suits serve a single function, i.e. the protection of U.S. commerce;²¹¹ not all persons or entities injured abroad are precluded from recovering under U.S. antitrust laws;²¹² in a situation where the defendants (of U.S. and non-U.S. nationality) are found jointly liable, the plaintiff could look to any one defendant for full satisfaction of the damage award.²¹³

The statements just listed show that in general, the U.S. courts are not against adjudicating antitrust remedies to (i.e. compensating) private parties of U.S. and non-U.S. nationality who suffer antitrust injury outside the U.S. The reasons why the U.S. courts are willing to adjudicate compensation to private parties who suffer foreign antitrust injury are the following: a.) the U.S. courts first have to establish that they have subject matter jurisdiction as anticompetitive effects are present within the U.S.; b.) adjudicating antitrust remedies is a consequence of enforcing (applying) U.S. antitrust law to factual situations; c.) adjudicating antitrust remedies means protecting the goals of U.S. antitrust law.

²⁰⁷ N.205.

²⁰⁸ *American Rice, Inc. v. Arkansas Rice Growers Co-op. Ass'n*, 701 F.2d 408,414 (5th Cir.1983).

²⁰⁹ *Filetech S.A. v. France Telecom, S.A.*, 212 F.Supp.2d 183,191 (S.D.N.Y. 2001).

²¹⁰ *Den Norske Stats Oljeselskap As v. HeereMac Vof*, 241 F.3d 420,439 (5th Cir.2001) (dissenting opinion).

²¹¹ *Ibid.*

²¹² *Papst Motoren GmbH & Co. KG v. Kanematsu-Goshu (U.S.A.) Inc.*, 629 F.Supp. 864,868 (S.D.N.Y.1986).

²¹³ *In re Uranium Antitrust Litigation*, 617 F.2d 1248,1262 (7th Cir.1980).

4 The Reasoning in Pre-*Empagran* Cases that would Require Additional Consideration under the Transborder Standard

The analysis in the previous section shows that the reasoning of the U.S. courts supports the transborder standard. Nevertheless, this does not mean that the application of the transborder standard would not require certain modifications to the existing manner in which the U.S. courts adjudicate the factual situations that are brought before them.

The impact that the introduction of the transborder standard may have on the courts' reasoning is analyzed in this section from two perspectives. Firstly, this section will address the pro-active role that the pre-*Empagran* U.S. courts had in determining the path of the adjudication process (subsection 4.1). Secondly, it will provide examples of how the application of the transborder standard may affect the type of issues (questions) that become relevant in the process of formulating the judgment (subsection 4.2).

4.1 The Pro-Active Role of Adjudicating Courts

The analysis of the *Empagran* litigation showed that adjudicating courts took an active role in: a.) determining the characteristics of the factual situation that they had to adjudicate (i.e. adjudicating the assumed type of factual situation); b.) delivering their decisions without providing convincing arguments.²¹⁴ U.S. courts played a similar type of active role in post-*Empagran* cases, where they recognized the supremacy of the Supreme Court's *Empagran* decision, but no post-*Empagran* case based its reasoning on this Supreme Court judgment.²¹⁵ Post-*Empagran* courts adopted the Second Court of Appeals' *Empagran* decision without providing any elaborate explanation of why the factual situation under

²¹⁴ See Chapter 2, subsection 3.1.6.

²¹⁵ See Chapter 3, subsections 4.1. and 5.1.1.

adjudication never satisfied the required type of connection between anticompetitive effects (antitrust injury) and (foreign) private antitrust injury.²¹⁶

Therefore, it is important to analyze whether a similar type of pro-active role was assumed by the adjudicating courts in pre-*Empagran* cases.

4.1.1 Adjudicating Courts Showing Awareness of Their Pro-active Role in the Adjudication Process

The statements in pre-*Empagran* cases that show explicitly that the U.S. courts are aware of their pro-active role in the adjudication process, which may be considered as crossing the boundaries of pure adjudication analysis, are the following: in cases where foreign nations were equalized by adjudication courts with U.S. states, dissenting judges expressed the critique²¹⁷ that this should not be adjudicated by courts,²¹⁸ as this would be understood as an innovation in statutory interpretation,²¹⁹ and therefore be considered as judicial activism;²²⁰ adjudicating courts assuming without deciding that the plaintiffs' allegations amount to antitrust violation;²²¹ the adjudicating court first stated that the plaintiff lacks allegation on a particular aspect of conspiracy,²²² but nevertheless, the adjudicating court still inferred that what was not alleged was still present²²³ - this approach is problematic because to establish antitrust violation, it is not enough to present theories or rely on assumptions, but the plaintiffs have to provide some evidence of some actual interference with the natural course of trade;²²⁴ the adjudicating court assumes the existence of the

²¹⁶ See Chapter 3, subsections 6.2.2. and 6.4.

²¹⁷ *Pfizer, Inc. v. Government of India*, 550 F.2d 396,400 (8th Cir.1976) (dissenting opinion); *Pfizer, Inc. v. Government of India*, 434 U.S. 308,326,327,328, 98 S.Ct. 584, 54 L.Ed.2d 563 (1978) (dissenting opinion).

²¹⁸ *Pfizer, Inc. v. Government of India*, 434 U.S. 308,323, 98 S.Ct. 584, 54 L.Ed.2d 563 (1978) (dissenting opinion).

²¹⁹ *Pfizer, Inc. v. Government of India*, 434 U.S. 308,325, 98 S.Ct. 584, 54 L.Ed.2d 563 (1978) (dissenting opinion).

²²⁰ *Pfizer, Inc. v. Government of India*, 434 U.S. 308,330, 98 S.Ct. 584, 54 L.Ed.2d 563 (1978) (dissenting opinion).

²²¹ *Clayco Petroleum Corp. v. Occidental Petroleum Corp.*, 712 F.2d 404,406 (9th Cir.1983).

²²² *Sniado v. Bank Austria AG*, 174 F.Supp.2d 159,163 (S.D.N.Y. 2001).

²²³ *Sniado v. Bank Austria AG*, 174 F.Supp.2d 159,164 (S.D.N.Y. 2001).

²²⁴ *U.S. v. Prince Line*, 220 F. 230,235 (S.D.N.Y.1915).

required anticompetitive effect within the U.S.²²⁵ despite the fact that the anticompetitive effect is not alleged, as the plaintiff interprets incorrectly the legal requirement of the required type of anticompetitive effect;²²⁶ the adjudicating court assumes competition between U.S. and non-U.S. service providers on markets outside the U.S. despite the fact that the records shows otherwise;²²⁷ the adjudicating court states that the effects outside the U.S. are substantial²²⁸ despite no record or analysis being available in this regard, and the only available information being that the plaintiff is excluded from a non-U.S. market; the adjudicating court assumes that the U.S. company engages in a conspiracy that is taking place outside the U.S.;²²⁹ the adjudicating court states that direct economic effects that one U.S. company causing to another U.S. company with regard to the trade of goods that both U.S. companies import to the U.S. is probably in the non-U.S. country;²³⁰ the adjudication court states that it is for the jury to infer the necessary causal connection between the respondents' antitrust violations and the petitioners' injury;²³¹ the adjudicating court states that anticompetitive effects are substantial in the non-U.S. market and the consequences within the U.S. are speculative,²³² - the problem is that this statement is not substantiated by an explanation of the grounds on which this conclusion was reached, and by analysis of who may be affected within the U.S. and why the conditions in non-U.S. markets are actually affected.

4.1.2 Adjudicating Courts narrow down Factual Situation

In some pre-*Empagran* cases it is possible to notice that the adjudicating courts do not decide on factual situations as a whole, they deliver the decision only in

²²⁵ *Sniado v. Bank Austria AG*, 174 F.Supp.2d 159,166 (S.D.N.Y. 2001).

²²⁶ *Ibid.*

²²⁷ N.121.

²²⁸ *Liamuiga Tours, Div. of Caribbean Tourism Consultants, Ltd. v. Travel Impressions, Ltd.*, 617 F.Supp. 920,925 (E.D.N.Y.1995).

²²⁹ *Timberlane Lumber Co. v. Bank of America Nat. Trust and Sav. Ass'n.*, 574 F.Supp. 1453,1468 (N.D.Cal.1983).

²³⁰ *Timberlane Lumber Co. v. Bank of America, N.T. and S.A.*, 549 F.2d 597,615 (9th Cir.1976).

²³¹ *Continental Ore Co. v. Union Carbide & Carbon Corp.*, 370 U.S. 690,700, 82 S.Ct. 1404, 8 L.Ed.2d 777 (1962).

²³² N.228.

relation to some of the facts, and without explaining why the remaining facts are left undecided.

The examples in pre-*Empagran* cases that show this characteristic of the U.S. courts are the following: despite a commercial agreement between U.S. and non-U.S. companies with regard to the quality and prices of the goods that are to be sold in the U.S. and in non-U.S. countries,²³³ the adjudicating court narrowed down the adjudication to commerce that is only present within the U.S.;²³⁴ the factual situation was such that on the one hand, the defendants were engaged in anticompetitive activities and causing anticompetitive effects within the U.S., and on the other, the defendants affected the export of goods from the U.S., but the adjudicating court did not adjudicate this second part, i.e. where the export trade was affected;²³⁵ the adjudicating court first accepts the allegations of global effects as correct,²³⁶ but then narrows down the analysis for the purpose of the application of the subject matter jurisdiction test to the presence of anticompetitive effects within the U.S.;²³⁷ the adjudicating court divided the factual situation into a conspiracy in the U.S. and activities performed in furtherance of the conspiracy outside the U.S.²³⁸ without any reason for such separation; the adjudicating court first stated that the commercial arrangements were such that they had a world-wide dimension,²³⁹ but the adjudication analysis was narrowed down to the fact that the conspiracy was performed in the U.S. and that the importation of goods entering the U.S. and goods leaving the U.S. was affected;²⁴⁰ the adjudicating courts accepted as true the allegations that U.S. and non-U.S. firms conspired to fix the prices of goods in the world market,²⁴¹ but then the adjudicating analysis was narrowed

²³³ *U.S. v. Bausch & Lomb Optical Co.*, 321 U.S. 707, 713, 64 S.Ct. 805, 816, 88 L.Ed. 1024 (1944).

²³⁴ *U.S. v. Bausch & Lomb Optical Co.*, 321 U.S. 707, 716, 64 S.Ct. 805, 816, 88 L.Ed. 1024 (1944).

²³⁵ *Southern Pac. Terminal Co. v. Interstate Commerce Commission*, 219 U.S. 498, 506, 523, 31 S.Ct. 279, 55 L.Ed. 310 (1911).

²³⁶ N.81.

²³⁷ *Ibid.*

²³⁸ *American Banana Co. v. United Fruit Co.*, 213 U.S. 347, 355, 359, 29 S.Ct. 511, 53 L.Ed. 826 (1909).

²³⁹ See n.60.

²⁴⁰ See *U.S. v. National Lead Co.*, 63 F.Supp. 513, 524 (S.D.N.Y.1945).

²⁴¹ N.94.

down only to anticompetitive effects within the U.S.;²⁴² the commercial activity has consequences inside and outside the U.S., but the adjudicating courts only considered it relevant to focus on the situation within the U.S.;²⁴³ the adjudicating court first explains how the defendants arranged the functioning of the conspiracy, and that its effects are taking place on a global scale,²⁴⁴ but then the court puts emphasis only on the facts that happened within the U.S.,²⁴⁵ but in the end considers the conspiracy as global, declaring it illegal under U.S. antitrust laws,²⁴⁶ and despite this reasoning, the adjudicating court grounded its decision on activities and effects only within the U.S.;²⁴⁷ the adjudicating court first explained the existence of a world patent pool,²⁴⁸ but then considered only the amount of U.S. foreign commerce affected.²⁴⁹

The extent to which the application of the transborder standard will alter the adjudication analysis of the U.S. courts in relation to factual situations depends on the particular antitrust litigation. Nevertheless, it is possible to state that the transborder standard does not accept that some facts are excluded from the adjudication analysis merely because they are of a non-U.S. character (i.e. take place or come from non-U.S. countries).²⁵⁰

4.1.3 Adjudicating Courts are Confused by the Factual Situation

There are some examples in pre-*Empagran* cases where adjudicating courts delivered their decision without establishing the precise factual situation upon which they were expected to adjudicate. Examples are the following: the litigant was present before the U.S. court, and the anticompetitive effects were present in the U.S.; nevertheless, the adjudicating court applied the

²⁴² *In re Uranium Antitrust Litigation*, 617 F.2d 1248,1253 (7th Cir.1980).

²⁴³ *U.S. v. Associated Press*, 52 F.Supp. 362,374 (S.D.N.Y.1943).

²⁴⁴ N.99.

²⁴⁵ *Ibid.*

²⁴⁶ *Ibid.*

²⁴⁷ *Ibid.*

²⁴⁸ *U.S. v. Westinghouse Electric Corporation & Mitsubishi*, 471 F. Supp. 532,542,543 (N.D.Cal.1978).

²⁴⁹ *U.S. v. Westinghouse Electric Corporation & Mitsubishi*, 471 F. Supp. 532,545 (N.D.Cal.1978).

²⁵⁰ See also explanation in subsection 4.1.4. of this chapter below.

jurisdictional rule of reason analysis as elaborated in the *Timberlane* case despite knowing the place where the anticompetitive conduct occurred;²⁵¹ irrespective of the fact that adjudicating courts first stated that the market at issue was international,²⁵² private plaintiffs activities are then explained to take place on a foreign market (i.e. outside the U.S.),²⁵³ and no analysis is undertaken in relation to the connection between the non-U.S. and the U.S. markets, but all that the adjudicating courts considered as relevant were activities conducted in the non-U.S. market;²⁵⁴ the adjudicating courts attributed activities to the defendant despite the fact that the record does not support such conclusion;²⁵⁵ the adjudicating court, in relation to a cartel that operates on a global scale, first stated that the plaintiffs' alleged facts that the defendants caused anticompetitive effects within the U.S.,²⁵⁶ and the goods entering the U.S. are only certain percentage of goods that defendants sell worldwide,²⁵⁷ but then the adjudicating court stated that the plaintiff still has to demonstrate that the defendants prevented him from marketing the goods in the U.S., otherwise there would be no demonstrated anticompetitive effects present in the U.S.²⁵⁸

4.1.4 Adjudicating Courts Deliver a Limited Decision in Relation to the Factual Situation that is before them for Adjudication

In a situation where private parties litigate before the U.S. courts in relation to a factual situation that may have different elements and may extend to private parties within different countries, anticompetitive conduct and anticompetitive effects within and outside the U.S., it is expected that the adjudicating courts deliver their decisions by addressing every element of the factual situation.

²⁵¹ *Daishowa Intern. v. North Coast Export Co.*, 1982 WL 1850,6 (N.D.Cal.).

²⁵² N.176.

²⁵³ *In re Copper Antitrust Litigation*, 117 F.Supp.2d 875,882 (W.D.Wis.2000).

²⁵⁴ See analysis *In re Copper Antitrust Litigation*, 117 F.Supp.2d 875,887 (W.D.Wis.2000).

²⁵⁵ *American Banana Co. v. United Fruit Co.*, 213 U.S. 347,355, 29 S.Ct. 511, 53 L.Ed. 826 (1909).

²⁵⁶ *Eskofot A/S v. E.I. Du Pont De Nemours & Co.*, 872 F.Supp. 81,85,n.5 (S.D.N.Y.1995).

²⁵⁷ *Eskofot A/S v. E.I. Du Pont De Nemours & Co.*, 872 F.Supp. 81,85 (S.D.N.Y.1995).

²⁵⁸ *Ibid.*

Examples in pre-*Empagran* cases show that this may not necessarily be the reality of the U.S. adjudication process. These examples are the following: allegations of the perpetrators being engaged in business with non-U.S. countries²⁵⁹ and their commercial arrangements to monopolize commerce with non-U.S. countries²⁶⁰ were not analysed; foreign elements present in the trade of goods from the U.S. to a non-U.S. country were determined as insignificant by the adjudicating court;²⁶¹ the position of the plaintiff is assessed only in relation to the potential competitor outside the U.S.²⁶² without assessing the state of competition within the U.S.; the commercial arrangements of the perpetrators extended to the U.S. and non-U.S. countries,²⁶³ but the adjudicating courts then narrowed down their analysis only to conduct and effects in relation to the U.S.²⁶⁴ and stated that there was no need to put any emphasis on some of the perpetrators being of non-U.S. nationality, performing lawful activities outside the U.S. under the law of non-U.S. countries,²⁶⁵ so no assessment was conducted in relation to commercial arrangements in the wider world market; the adjudicating court first explained that in a global economy, domestic and foreign markets are interrelated and influence each other, therefore sometimes it is difficult to put strict economic boundaries around any particular country,²⁶⁶ and the court then stated that a global conspiracy to inflate prices could have anticompetitive effects on the U.S. economy whether the conspiracy occurred within the United States or abroad,²⁶⁷ but then the court in its analysis of the facts did not follow this explanation of global economy to establish whether this ‘global’ nature of the conspiracy was present, as the court focused all the adjudication on the fact that the plaintiff traded and obtained goods in the

²⁵⁹ *Swift & Co. v. U.S.*, 196 U.S. 375,391, 25 S.Ct. 276, 49 L.Ed. 518 (1905).

²⁶⁰ *Swift & Co. v. U.S.*, 196 U.S. 375,392, 25 S.Ct. 276, 49 L.Ed. 518 (1905).

²⁶¹ N.137.

²⁶² N.146.

²⁶³ *U.S. v. The Watchmakers of Switzerland Information Center*, 1962 U.S. Dist. LEXIS 5816,141,142 (S.D.N.Y.).

²⁶⁴ *U.S. v. The Watchmakers of Switzerland Information Center*, 1962 U.S. Dist. LEXIS 5816,141,142,143,148 (S.D.N.Y.).

²⁶⁵ *U.S. v. The Watchmakers of Switzerland Information Center*, 1962 U.S. Dist. LEXIS 5816,151 (S.D.N.Y.).

²⁶⁶ N.79.

²⁶⁷ *Ibid.*

U.S.,²⁶⁸ the adjudicating court first stated that the conspirators had impacted on the worldwide market and the U.S. market,²⁶⁹ but then the court narrowed down the adjudication (for standing purposes) only to the U.S. market,²⁷⁰ therefore no relationship between the U.S. and non-U.S. markets was analyzed to establish whether the worldwide market had any relevance to determining the issue of the defendants' conduct constituting antitrust violation in the first place; the adjudicating court determined that there was a conspiracy that affected the world market,²⁷¹ but then considered only the analysis of anticompetitive effects within the U.S. as relevant;²⁷² the adjudicating court determined that the agreement to divide up world territories was unlawful,²⁷³ but then considered only the state of competition affected within the U.S. as relevant;²⁷⁴ the adjudicating court first explains that the character and effects of a conspiracy can be judged only by looking at the conspiracy as a whole,²⁷⁵ but then narrows down its decision to the fact that eliminating a participant from the U.S. market is sufficient to cause antitrust injury (and separately addresses the issue of eliminating a firm from a non-U.S. market);²⁷⁶ the adjudicating court, in deciding who is the private party entitled to protection, relied on the formulation of the nature of effects that is required to be present within the U.S.,²⁷⁷ and did not pay any attention to the fact that the nature of the antitrust injury suffered by the private party was related to goods that this party should bring into the U.S.²⁷⁸

The application of the transborder standard requires an assessment of the factual situation as a whole, and not the modification of the facts according to

²⁶⁸ See *ibid.*

²⁶⁹ *Galavan Supplements, Ltd. v. Archer Daniels Midland Co.*, 1997 WL 732498,4 (N.D.Cal.).

²⁷⁰ *Ibid.*

²⁷¹ N.132.

²⁷² N.97.

²⁷³ N.113.

²⁷⁴ *U.S. v. Imperial Chemical Industries*, 105 F.Supp. 215,227 (S.D.N.Y.1952).

²⁷⁵ N.36.

²⁷⁶ *Continental Ore Co. v. Union Carbide & Carbon Corp.*, 370 U.S. 690,699,700,702, 82 S.Ct. 1404, 8 L.Ed.2d 777 (1962).

²⁷⁷ *United Phosphorus, Ltd. v. Angus Chemical Co.*, 131 F.Supp.2d 1003,1023 (N.D.Ill.2001).

²⁷⁸ *Ibid.*

which facts take place within the U.S. and which take place outside the U.S.²⁷⁹ Therefore, in situations where adjudicating courts apply the transborder standard in future litigation, it is expected that the courts would not deliver decisions only in relation to some parts of the factual situation,²⁸⁰ or decisions that are not based on an analysis of how the facts are interconnected.

4.1.5 Adjudicating Courts Grasp at Undisputed Authorities on which to Base their Reasoning

Adjudicating courts rely on precedents²⁸¹ to conduct their adjudication process, but at the same time they look for other sources that may help them to determine the wider context within which they are expected to provide a correct decision.

Sometimes, the U.S. courts recognize that the sources (material) on which they should rely in formulating their reasoning does not exist or is confusing. Consequently, the adjudicating courts are required to perform a role that may exceed the process of adjudication. Examples in pre-*Empagran* cases that indicate this type of activity by adjudicating courts include the following: the delineation between the legal and the illegal in the antitrust field is unclear;²⁸² the dependency of adjudication on judicial thoughts with respect to economic and legal philosophies;²⁸³ examining prior law and theory which have evolved in relation to both substantive violations and the purposes of the remedy under the Sherman Act, it is perhaps possible to formulate a more or less concrete delineation of the standards that should be met in seeking a just decision upon the complicated facts of this case;²⁸⁴ when theories of law begin to lose touch with the realities of normal behaviour, it is highly desirable that the theories undergo a bit of modification;²⁸⁵ courts have been invested with jurisdiction to

²⁷⁹ For further analysis see Chapter 5, section 2.

²⁸⁰ The same applies to subsection 4.2.1. of this chapter above.

²⁸¹ See subsection 3.5.3. of this chapter above.

²⁸² *U.S. v. Aluminum Co. of America*, 91 F.Supp. 333,415 (S.D.N.Y.1950).

²⁸³ N.135.

²⁸⁴ *Ibid.*

²⁸⁵ *U.S. v. Aluminum Co. of America*, 91 F.Supp. 333,416 (S.D.N.Y.1950).

create and develop antitrust law in the manner of the common law courts;²⁸⁶ while courts speak of determining congressional intent when interpreting statutes, the meaning of antitrust laws has emerged through the relationship between all three branches of government;²⁸⁷ for the interpretation of statutory text, the adjudicating court relied on academic writing;²⁸⁸ whether economic consequences warrant the relaxation of the scope of enforcement of the antitrust laws is a policy matter committed to congressional or executive resolution, and is not within the province of the courts whose function is to apply existing law;²⁸⁹ an interest balancing formula is not suitable for conducting assessment of the economic realities of modern commerce, which may underlie the reluctance of most courts to strike a balance in favour of not applying domestic law.²⁹⁰

The introduction of a transborder standard tries to provide an approach to the U.S. courts that is known, solid, and in conformity with existing legal and practical needs.²⁹¹ This means that the application of a transborder standard in future litigation may help the courts not to feel that they are on their own.

4.2 Making the Adjudication Process More Elaborate

The analysis of pre-*Empagran* cases under a transborder standard is not undertaken with the purpose of challenging the plausibility of existing case law. This task would not be appropriate. The transborder standard did not exist at the time when pre-*Empagran* cases were adjudicated, and the adjudication process in those cases might not have required additional data, i.e. data that may be considered relevant from the transborder standard perspective²⁹².

²⁸⁶ *U.S. v. Nippon Paper Industries Co., Ltd.*, 109 F.3d 1,9 (1st Cir.1997) (concurring opinion).

²⁸⁷ *U.S. v. Nippon Paper Industries Co., Ltd.*, 109 F.3d 1,10 (1st Cir.1997) (concurring opinion).

²⁸⁸ N.253.

²⁸⁹ *U.S. v. Singer Mfg. Co.*, 374 U.S. 174,195, 83 S.Ct. 1773, 10 L.Ed.2d 823 (1963).

²⁹⁰ *Laker Airways Ltd. v. Sabena, Belgian World Airlines*, 731 F.2d 909,951 (D.C.Cir.1984).

²⁹¹ For further explanation see Chapter 5.

²⁹² *Ibid.*

At the same time, it is important to bear in mind that the analysis in the section above²⁹³ submits that pre-*Empagran* cases do hold reasoning that supports (i.e. can be considered to be in conformity with) a transborder standard. The question that logically follows is to what extent the application of a transborder standard alters the existing reasoning²⁹⁴ of the U.S. courts.

The simplest and most practical way to answer this question is to consider, on a case-by-case basis, the approach taken by particular pre-*Empagran* courts in particular cases, and then add the missing elements (in the form of facts and questions that need to be answered) that would be required under the transborder standard.

The examples that show the impact of the transborder standard on the reasoning of adjudicating courts are the following:

In the assessment of U.S. companies competing with non-U.S. companies on a non-U.S. market, the U.S. courts should not concentrate on what the stimulations U.S. companies already had,²⁹⁵ but on whether the U.S. companies met the minimum requirements to satisfactorily compete with non-U.S. firms;

There is a confusing statement on the relationship between antitrust injury suffered by a non-U.S. plaintiffs and antitrust injury suffered by U.S. consumers;²⁹⁶ what the court should do instead is to assess the anticompetitive effect in the U.S. and bear in mind that the type of injury in non-U.S. countries is different from the antitrust injury in the U.S. (e.g. conducting business in a foreign country, prices may be higher in a foreign country); in addition, it is also unclear how the adjudicating court is expected to establish a connection, and the adjudicating court should bear in mind that the injury suffered by the plaintiff may be different from the injury suffered by consumers in general;

²⁹³ See section 3 above.

²⁹⁴ For the impact of the transborder standard on the U.S. courts' reasoning on how to decide subject matter jurisdiction and how to apply private antitrust law enforcement within the international context see Chapter 6, subsections 3.4. and 4.3.

²⁹⁵ This was done in the *U.S. v. Concentrated Phosphate Export Ass'n.*, 393 U.S. 199,208,209,210, 89 S.Ct. 361, 21 L.Ed.2d 344 (1968).

²⁹⁶ See this statement in the *Caribbean Broadcasting System, Ltd. v. Cable & Wireless P.L.C.*, 148 F.3d 1080,1087 (D.C.Cir.1998).

In assessing the location where the transaction took place, it is not sufficient merely to state that the transaction was concluded outside the U.S. (and therefore did not form part of the U.S. market);²⁹⁷ instead, the reason why the transaction took place outside the U.S. and the existence of a possibility to conclude the same transaction in the U.S. should be established. In this way, it is possible to establish the existence of a transborder standard and also whether the prices inside and outside the U.S. were set up by a conspiracy so that the place of purchase cannot influence the difference in the potential injury that plaintiff suffers;

Some activities and effects/injury taking place outside the U.S. were understood as taking place on a foreign market;²⁹⁸ instead, it should be analyzed whether these markets and the U.S. market can be determined as a single, global market;

In a situation where there are identifiable private parties within the U.S., there is no need to achieve the objective of deterrence by allowing foreign injury to be litigated before the U.S. courts.²⁹⁹ This argument is not valid anymore merely because of the *Empagran* litigation;

The fact of the anticompetitive effect and the antitrust injury falling outside the U.S. should not be crucial on its own,³⁰⁰ but the adjudicating court needs to establish whether there exists a connection with effects and injury suffered within the U.S.;

The perception that a worldwide conspiracy should be addressed by every country dealing separately with conditions within its own territory, as laws and policies may vary,³⁰¹ is not in conformity with the economic reality. If a

²⁹⁷ This was done in the *In re Microsoft Corp. Antitrust Litigation*, 127 F.Supp.2d 702,715,716 (D.Md.2001); *Ferromin Intern. Trade v. UCAR Intern., Inc.*, 153 F.Supp.2d 700,705 (E.D.Pa.2001).

²⁹⁸ This was done in the *de Atucha v. Commodity Exchange, Inc.*, 608 F.Supp. 510,517,518 (S.D.N.Y.1985); *In re Copper Antitrust Litigation*, 117 F.Supp.2d 875,897 (W.D.Wis.2000).

²⁹⁹ This argument is present in the *de Atucha v. Commodity Exchange, Inc.*, 608 F.Supp. 510,518 (S.D.N.Y.1985).

³⁰⁰ This was done by the adjudication court in the *Turicentro, S.A. v. American Airlines, Inc.*, 152 F.Supp.2d 829,833 (E.D.Pa.2001).

³⁰¹ This is the position taken by the adjudicating court in the *Mannington Mills, Inc. v. Congoleum Corp.*, 595 F.2d 1287,1298 (3d Cir.1979).

commercial arrangement takes place in several countries, and each company and each conduct and effect within those territories is required to achieve a designated goal, then the adjudicating courts, regardless of where the litigation takes place, should take this into consideration;

The assessment of a commercial arrangement entered into by companies outside the U.S. used to be conducted in relation to what this means for the U.S. market only,³⁰² but looking at these commercial arrangements from a transborder standard perspective requires the adjudicating courts to start asking whether the commercial arrangements were to target only the U.S. market or the U.S. competitors, or whether the commercial arrangements were required by conditions on the market in general, regardless of the U.S. market being one of the markets where goods/services enter;

The adjudication court took into consideration the commercial arrangement between a U.S. company and a non-U.S. company with regard to the sale of goods produced in the U.S. in the non-U.S. market, and in this context the adjudicating courts attributed relevance to the fact that the injury was suffered outside the U.S.³⁰³ and to the fact that the plaintiff did not sell products to consumers or retailers in the U.S.,³⁰⁴ but the adjudication courts did not analyze the factual situation from the perspective that other U.S. companies are obstructed from competing in the non-U.S. market, or from the perspective that U.S. consumers/retailers may obtain goods only outside the U.S.³⁰⁵ In this type of situation it may be useful to be reminded of the inextricability argument³⁰⁶ in relation to injuries caused to the plaintiff and effects on the U.S. and to the fact

³⁰² This was done by the adjudication court in the *U.S. v. The Watchmakers of Switzerland Information Center*, 1962 U.S. Dist. LEXIS 5816,154 (S.D.N.Y.).

³⁰³ *The 'In' Porters, S.A. v. Hanes Printables, Inc.*, 663 F.Supp. 494,500 (M.D.N.C.1987).

³⁰⁴ *The 'In' Porters, S.A. v. Hanes Printables, Inc.*, 663 F.Supp. 494,499 (M.D.N.C.1987).

³⁰⁵ This question may be relevant within the analysis of *S. Megga Telecommunications Ltd. v. Lucent Technologies, Inc.*, 1997 WL 86413,9 (D.Del.), where the adjudication courts refused subject matter jurisdiction to the private plaintiff because the private plaintiff did not show any intention to sell goods to the U.S. or to U.S. consumers; a similar reasoning is also present in *Montreal Trading Ltd. v. Amax Inc.*, 661 F.2d 864,869,870 (10th Cir.1981) and in *Raubal v. Engelhard Minerals & Chemicals Corp.*, 364 F.Supp. 1352,1356 (S.D.N.Y.1973) even if in the latter case, the requirement of selling goods in to the U.S. was elaborated within the context of the foreign plaintiff lacking standing; the adjudicating court had a different opinion in *Papst Motoren GmbH & Co. KG v. Kanematsu-Goshu (U.S.A.) Inc.*, 629 F.Supp. 864,868 (S.D.N.Y.1986) whereby the requirement of anticompetitive effect within the U.S. can be satisfied regardless of whether the private plaintiff shows intent to sell goods in the U.S.

³⁰⁶ See section 3 above.

that such commercial arrangement would not be possible without the participation of U.S. firms (this means that the adjudication should not stop at looking only at the place where the antitrust injury took place);

This same critique should also apply to the adjudication of the case where the court refused protection under U.S. antitrust laws to a U.S. company who provided services outside the U.S. because of the particularities of this service, and this U.S. company suffered injury because of the conduct in the U.S. and with participation of other U.S. companies who excluded this U.S. provider from a non-U.S. market.³⁰⁷ The court explained that the affected U.S. provider of services should enjoy the protection of the laws of this non-U.S. market. This argument of the adjudication court makes even less sense if compared with the reasoning in a case³⁰⁸ where the adjudicating court granted protection to a non-U.S. private plaintiff who was excluded from a non-U.S. market due to the fact that U.S. consumers were injured. Another argument that can be used in support of this reasoning is the definition of the geographical market that requires an analysis of the region where consumers purchase the products at issue,³⁰⁹ or, alternatively, the argument of the unique nature of tourist services, where the location of the facilities themselves is actually a geographical component of the definition of the product market;³¹⁰

Adjudicating courts refused subject matter jurisdiction to a non-U.S. plaintiff because the plaintiff obtained a service outside the U.S. for a need that was outside the U.S. from non-U.S. companies,³¹¹ but it seems that the adjudicating courts did not consider the fact that such provision of services was a consequence of an arrangement at a global level that caused anticompetitive effects in the U.S. and in non-U.S. markets.³¹² In addition, the adjudicating court

³⁰⁷ This factual situation was present in the *Liamuiga Tours, Div. of Caribbean Tourism Consultants, Ltd. v. Travel Impressions, Ltd.*, 617 F.Supp. 920,924 (E.D.N.Y.1995) case, and there is a bit of confusion in the judgment itself where the adjudicating court on p.925 states that there is no evidence of anticompetitive practices.

³⁰⁸ *Caribbean Broadcasting System, Ltd. v. Cable & Wireless P.L.C.*, 148 F.3d 1080 (D.C.Cir.1998).

³⁰⁹ *Dominicus Americana Bohio v. Gulf & Western Industries, Inc.*, 473 F.Supp. 680,691,n.5 (S.D.N.Y.1979).

³¹⁰ *Ibid.*

³¹¹ *Den Norske Stats Oljeselskap As v. HeereMac Vof*, 241 F.3d 420,426 (5th Cir.2001).

³¹² *Den Norske Stats Oljeselskap As v. HeereMac Vof*, 241 F.3d 420,416 (5th Cir.2001).

should have questioned the lack of possibility for a private plaintiff to obtain the service from a U.S. company;

in a situation where a worldwide anticompetitive cartel exists, it is difficult to understand the argument provided by the adjudicating court³¹³ that a world-wide cartel can cause anticompetitive prices within the U.S. only if the importation of goods into the U.S. is affected or the manufacture and sale of goods in the U.S. is restricted,³¹⁴ because in reality, there may be other means to achieve a problematic level of prices within the U.S., e.g. by worldwide price fixing and market allocation schemes,³¹⁵ and it is, therefore, surprising that the adjudicating court did not elaborate its argument accordingly;

In relation to the comment just expressed, it is important to emphasize that the transborder standard does not support the argument³¹⁶ for a private plaintiff to be granted subject matter jurisdiction of the U.S. courts as soon as an (international) conspiracy causes anticompetitive effects within the U.S. The reason why the transborder standard cannot support this argument is that the analysis of the *Empagran* litigation³¹⁷ and post-*Empagran* cases³¹⁸ has provided sufficient explanation that for foreign antitrust injury to be litigated before the U.S. courts, a private plaintiff has to establish the required type of relationship between anticompetitive effects (and antitrust injury) within the U.S. and the litigated foreign antitrust injury (and anticompetitive effects outside the U.S.). Irrespective of this problematic reasoning by the adjudicating courts in the *Kruman*³¹⁹ case, the factual situation in this case reveals a possibility that conspirators may set up commercial arrangements under which goods are available only outside the U.S. irrespective of whether the potential consumers are of U.S. or non-U.S. nationality. It is submitted that such factual situations

³¹³ This argument was made in the *Eurim-Pharm GmbH v. Pfizer Inc.*, 593 F.Supp. 1102,1107 (S.D.N.Y.1984).

³¹⁴ The requirement of manufacture of goods in the U.S. was considered insufficient on its own to establish subject matter jurisdiction of the U.S. courts in *Ferromin Intern. Trade v. UCAR Intern., Inc.*, 153 F.Supp.2d 700,706 (E.D.Pa.2001).

³¹⁵ N.186.

³¹⁶ The argument that is criticized here was elaborated in the *Kruman v. Christie's Intern. PLC*, 284 F.3d 384,397-401 (2d Cir.2002).

³¹⁷ See Chapter 2.

³¹⁸ See Chapter 3.

³¹⁹ *Kruman v. Christie's Intern. PLC*, 284 F.3d 384 (2d Cir.2002).

are transborder and all (potential) consumers who obtained or could not obtain goods because of anticompetitive conduct should be granted the subject matter jurisdiction of the U.S. courts; the reasoning³²⁰ may be correct that the U.S. courts should not be required to adjudicate litigation in a situation where one U.S. company is eliminated from operation on a non-U.S. market by a conspiracy between another U.S. company and a non-U.S. company, but the adjudicating courts should think about the possibility that both U.S. companies were competing for sources that the latter intended to import into the U.S. In such a situation it is not possible to exclude the potential anticompetitive effects in the U.S. and consequently the excluded U.S. company should be granted the subject matter jurisdiction of the U.S. courts;

The adjudicating court considered it appropriate to grant subject matter jurisdiction to the U.S. courts because the commercial arrangements between U.S. exporters (?) affected U.S. taxpayers,³²¹ but the question that the adjudication court should really have asked is whether competition within the U.S. was affected, and whether the arrangements among the U.S. exporters were required to win the competition with foreign companies in order to obtain a competitive advantage on markets outside the U.S.;

There is nothing to object to in the argument that non-U.S. companies outside the U.S. helped U.S. companies in conducting business in a particular way consequently causing anticompetitive effects within the U.S.,³²² but the question that should be analyzed is whether non-U.S. companies set up their arrangements only to help U.S. companies, or was the arrangement such that it may be considered as a new general policy that applies to all companies with which the non-U.S. companies are in a business relationship, irrespective of the country where the business partners perform their activities.

³²⁰ Presented in the *Industrial Inv. Development Corp. v. Mitsui & Co., Ltd.*, 671 F.2d 876,884 (5th Cir.1982).

³²¹ N.137.

³²² *Hartford Fire Ins. Co. v. California*, 509 U.S. 764, 113 S.Ct. 2891, 125 L.Ed.2d 612 (1993).

5 Conclusion

The analysis of the reasoning in pre-*Empagran* cases from a transborder standard perspective provides two quite distinct conclusions. On the one hand, there exist elements in the courts' reasoning which are in conformity with (i.e. they provide support to) the transborder standard. On the other hand, there are numerous elements in the courts' reasoning that the application of the transborder standard would alter.

One of the major findings of the analysis conducted in this chapter is the awareness of the U.S. courts that the adjudication process should not be limited to understanding the factual situation from a formal point of view (i.e. looking merely at the surface of the facts before the court), but the adjudication analysis should be conducted to understand the substance of a factual situation in a real-life context.

This awareness of the U.S. courts that understanding the nature of the economic reality, including the particularities of conducting business on a global scale, can be further used to understand why there may be so many examples and arguments within courts' reasoning where adjudication did consider facts (irrespective of how strongly they were presented to the adjudication court) beyond the national territorial borders of the U.S.

Unfortunately, this was not always the case. This means that the analysis in this chapter showed a similar type of limitation in the courts' reasoning where the courts did not necessarily base their decision on an analysis of the whole factual situation. There is no clear explanation in the judgments why some courts modified the factual situation to consider as relevant only those facts that were connected to the U.S.³²³

It is difficult to know whether this modification of the factual situation has anything to do with the courts' pro-active role in conducting the adjudication

³²³ This connection was either in the form anticompetitive conduct and/or its consequences, or in the form of the nationality of the litigants.

process or with the courts' lack of guidance on how to deal with antitrust litigation in the international context.

Instead of judging or criticizing the courts' adjudication process, this chapter tried to present the application of a transborder standard in a way that may serve as guidance to the courts on what elements to pay more attention to in future litigation.

Chapter 8: Conclusion

The analysis in this thesis shows that the *Empagran* litigation presents an important step in the development of antitrust law enforcement within the international context. This conclusion has been reached by a comparison of factual situations and the reasoning of courts in pre-*Empagran* cases with factual situations and the reasoning of courts in the *Empagran* and post-*Empagran* cases.

This thesis submits that the Supreme Court of the United States has opened a possibility for foreign private antitrust injury to be litigated before the U.S. courts. The Court did this by formulating the *Empagran* decision in a way that explicitly denies the protection of the U.S. courts only to foreign private antitrust injury that is independent from anticompetitive effects in the U.S. The *Empagran* litigation ended without providing any indication of how to determine dependency.

Post-*Empagran* case law did not attempt to address the questions that remained unanswered after the *Empagran* litigation. The analysis of post-*Empagran* case law shows that post-*Empagran* courts sometimes even misinterpret the decisions delivered in the *Empagran* litigation.

The analysis of post-*Empagran* case law shows a trend among the U.S. courts of deliver their decisions on the litigated foreign injury by invoking the requirement that private plaintiffs need to satisfy the proximate causation rule. The decisions that the U.S. courts have delivered on this issue do not show any willingness, commitment or desire to explain what is needed to satisfy the proximate causation requirement. The only information that private litigants are given is that they have not satisfied the proximate causation requirement.

Irrespective of this very passive approach by the U.S. courts in determining the conditions under which private plaintiffs can satisfy the proximate causation requirement, this thesis submits that the requirement of proximate causation may be considered an obstacle to private plaintiffs litigating their foreign claims in the U.S.

This thesis understands the Supreme Court's *Empagran* decision as establishing the required type of relationship between anticompetitive effects in the U.S. and the litigated foreign private antitrust injury not within a framework of 'causation' but in a framework of 'connection.' In fact, the present thesis demonstrates that all pre-*Empagran* courts considered the question of causation only in the context of the relationship between anticompetitive conduct and antitrust injury, and never between anticompetitive effect and antitrust injury.

Therefore, this thesis develops and proposes a transborder standard as an alternative to proximate causation. The transborder standard requires courts to understand commercial arrangements in their totality, not by modifying the nature of the arrangement by focussing on what facts are 'domestic' and what facts are 'foreign'. There may be situations that are transborder in the sense that all the facts are so interconnected that they can exist only if they take place simultaneously, and the existence of each of them is sine-qua-non for the existence of the rest of them.

After the *Empagran* litigation, the existence of private antitrust law enforcement at an international level cannot be ignored. Therefore, it is important for adjudicating courts to bear in mind that in private antitrust litigation, disputes should be resolved in a way that provides protection to private parties. The public interest of the countries concerned should not predominate.

At the same time, it is important for the courts to ensure that in protecting private litigants, they do not allow them to abuse the system by obtaining compensation from courts in different countries.

Application of the Transborder Standard to the *Empagran* Litigation

The next part of the thesis illustrates the application of the transborder standard by hypothetically applying it to the *Empagran* litigation. There are three reasons for performing this task:

- The *Empagran* litigation itself was the catalyst for undertaking the research and developing this thesis. Therefore, it is appropriate to discuss the extent to which a transborder standard is a suitable response to the questions that triggered adjudication concerns at various stages of the *Empagran* litigation.
- The real significance of the introduction of a transborder standard to private antitrust litigation is only possible to determine by analyzing the extent to which the existence of transborder standard at the time of the *Empagran* litigation would have impacted on the course of the *Empagran* litigation (i.e. submissions by litigants and reasoning by adjudicating courts) and on the outcome of the case.
- This thesis introduces a new concept of ‘a transborder standard’ requiring a novel approach to: a.) the analysis of the factual situation under adjudication, and b.) the theoretical analysis of the possibility of litigating foreign private antitrust injury before the U.S. courts. Consequently, it is useful to provide a factual example of how the application of a transborder standard would function in practice. As the *Empagran* litigation was analyzed in great detail at the very beginning of the thesis, its factual situation has been chosen as suitable for illustrating the application of the transborder standard.

The application of the transborder standard is a three-step approach for the court seized of the litigation, and is possible only in factual situations that are of a transborder nature. Therefore, the first step is to determine whether the *Empagran* factual situation is of a transborder character.¹

If the answer to this question is positive, then the transborder standard can be applied as the second step in deciding whether the litigation can take place before a U.S. court. The U.S. courts in the *Empagran* litigation would be required to consider whether adjudicating the claim would be in conformity with the goals of U.S. antitrust laws and with the purpose of U.S. private antitrust law enforcement, i.e. whether private parties who suffer antitrust injury due to

¹ See Chapter 5, subsections 2.1., 2.2., and 2.3.

a violation of U.S. antitrust laws are entitled to protection and compensation in the form of antitrust damages.²

If the answer is positive, then there is a third step to be taken in the application of the transborder standard. U.S. courts need to assess whether any adjustments are required to the decision that granted antitrust remedies to private plaintiffs in the *Empagran* litigation. In this regard, the U.S. courts would be required to determine whether it is appropriate for them to grant the *Empagran* private plaintiffs antitrust remedies irrespective of the fact that the private plaintiffs are also conducting private antitrust litigation for the same suffered antitrust injury before non-U.S. courts.³

1.1 Step 1: The Transborder Nature of the *Empagran* Factual Situation

1.1.1 Location of Relevant Facts

The analysis of whether there exists a transborder factual situation can only be conducted under the condition that there exist relevant facts on both sides of the U.S. national territorial borders, i.e. within and outside the U.S.

In *Empagran*, the vitamin manufacturers and distributors who practised anticompetitive conduct were U.S. companies⁴ and non-U.S. companies.⁵ They operated worldwide⁶ and internationally,⁷ i.e. within U.S. territory⁸ as well as

² See Chapter 5, subsection 2.4.

³ See Chapter 5, subsection 2.5.

⁴ *F. Hoffmann–La Roche, Ltd. v. Empagran S.A.*, 542 U.S. 155,159 (2004); *Empagran S.A. v. F. Hoffman–LaRoche, Ltd.*, 388 F.3d 337,339,340 (D.C.Cir.2004).

⁵ *Ibid.*

⁶ *Empagran S.A. v. F. Hoffman–La Roche, Ltd.*, 315 F.3d 338,341 (D.C.Cir.2003).

⁷ *Empagran S.A. v. Hoffman–La Roche Ltd.*, 2001 WL 761360,2 (D.D.C. June 7, 2001).

⁸ *Ibid.*

outside the U.S.⁹ Their antitrust conduct, including meetings and agreements among them, took place both within¹⁰ and outside the U.S.¹¹

This conduct affected commerce in the U.S.¹² and commerce in other (i.e. non-U.S.) countries¹³. In other words, the anticompetitive conduct affected virtually every market where these companies operated. They distributed and sold their products around the world¹⁴ and they operated worldwide.¹⁵

Consequently, the antitrust conduct caused direct, substantial, and reasonably foreseeable effects on U.S. commerce¹⁶ (i.e. in the U.S.¹⁷) and on foreign commerce¹⁸ (i.e. outside the U.S.¹⁹). The effect of the conduct was to raise the prices of vitamin products sold in the U.S.²⁰ and outside the U.S.²¹

Thus, the conduct had an effect on consumers in the U.S.,²² i.e. those who purchased vitamin products in the U.S.,²³ and on consumers outside the U.S.,²⁴ i.e. those who purchased vitamin products outside the U.S.²⁵ Therefore, the conspiracy (cartel) injured customers both in the U.S.²⁶ and outside the U.S.²⁷

⁹ Ibid.

¹⁰ *Empagran S.A. v. Hoffman–La Roche Ltd.*, 2001 WL 761360,3 (D.D.C. June 7, 2001).

¹¹ Ibid.

¹² *Empagran S.A. v. Hoffman–La Roche Ltd.*, 2001 WL 761360,2 (D.D.C. June 7, 2001); *F. Hoffmann–La Roche, Ltd. v. Empagran S.A.*, 542 U.S. 155,159,162 (2004).

¹³ N.7.

¹⁴ *Empagran S.A. v. F. Hoffman–La Roche, Ltd.*, 315 F.3d 338,340 (D.C.Cir.2003).

¹⁵ Ibid.

¹⁶ *Empagran S.A. v. Hoffman–La Roche Ltd.*, 2001 WL 761360,3 (D.D.C. June 7, 2001); *Empagran S.A. v. F. Hoffman–La Roche, Ltd.*, 315 F.3d 338,344,358 (D.C.Cir.2003).

¹⁷ *Empagran S.A. v. F. Hoffman–La Roche, Ltd.*, 315 F.3d 338,340,344 (D.C.Cir.2003).

¹⁸ *Empagran S.A. v. F. Hoffman–La Roche, Ltd.*, 315 F.3d 338,358 (D.C.Cir.2003).

¹⁹ N.14.

²⁰ *F. Hoffmann–La Roche, Ltd. v. Empagran S.A.*, 542 U.S. 155,159,162 (2004).

²¹ Ibid.

²² *F. Hoffmann–La Roche, Ltd. v. Empagran S.A.*, 542 U.S. 155,164 (2004).

²³ *Empagran S.A. v. Hoffman–La Roche Ltd.*, 2001 WL 761360,1 (D.D.C. June 7, 2001); *F. Hoffmann–La Roche, Ltd. v. Empagran S.A.*, 542 U.S. 155,159 (2004).

²⁴ *F. Hoffmann–La Roche, Ltd. v. Empagran S.A.*, 542 U.S. 155,164 (2004).

²⁵ *Empagran S.A. v. Hoffman–La Roche Ltd.*, 2001 WL 761360,1 (D.D.C. June 7, 2001).

²⁶ *Empagran S.A. v. F. Hoffman–La Roche, Ltd.*, 388 F.3d 337,339,340 (D.C.Cir.2004); *F. Hoffmann–La Roche, Ltd. v. Empagran S.A.*, 542 U.S. 155,158 (2004).

Consumers who purchased goods in the U.S. concluded transactions with members of the conspiracy in the U.S.,²⁸ and those consumers who purchased goods outside the U.S.²⁹ concluded transactions with members of the conspiracy outside the U.S.³⁰

Thus, the U.S. consumers who concluded transactions in the U.S. brought their claim based on injuries they suffered in the U.S.,³¹ and non-U.S. consumers who concluded transactions outside the U.S. brought their claim based on injuries they suffered outside the U.S.³² Thus the facts were similar both within and outside the U.S.

This was true for the operation of the antitrust conspiracy, the activities of its members, the relationships between the conspiracy members, and the consequences that the conspiracy had. The factual scenario is a sufficient justification for further analysis to determine the nature of the relationship between the facts within and outside the U.S.

1.1.2 Reasons for the Existence of Relevant Facts

The relationship between the facts within and outside the U.S. cannot be determined properly without understanding the operation of the commercial activity and its consequences.³³

The judgments delivered during the *Empagran* litigation provide a limited explanation of why the price-fixing conspiracy was shaped³⁴ in a particular way. Allegedly, members of the conspiracy intended to inflate the prices of various

²⁷ *Empagran S.A. v. F. Hoffman–LaRoche, Ltd.*, 388 F.3d 337,339,340 (D.C.Cir.2004).

²⁸ N.6.

²⁹ *Empagran S.A. v. F. Hoffmann–LaRoche, Ltd.*, 417 F.3d 1267,1268 (D.C.Cir.2005).

³⁰ N.7

³¹ *Empagran S.A. v. F. Hoffman–La Roche, Ltd.*, 315 F.3d 338,341,352 (D.C.Cir.2003).

³² *Empagran S.A. v. F. Hoffman–La Roche, Ltd.*, 315 F.3d 338,352 (D.C.Cir.2003); *Empagran S.A. v. F. Hoffmann–LaRoche, Ltd.*, 417 F.3d 1267,1268 (D.C.Cir.2005).

³³ See Chapter 5, subsection 2.3.

³⁴ In this regard, see subsection 1.1.3.

vitamins irrespective of whether they were being sold within or outside the U.S.³⁵

The vitamin products that members of the conspiracy were selling were fungible and readily transportable.³⁶ Therefore, the members of conspiracy had to find a system that would enable them to sustain the anticompetitive prices of the products both within and outside the U.S. This meant that they had to keep the prices of the vitamin products they sold in the U.S. in equilibrium with the prices of the vitamin products they sold outside the U.S.³⁷ This is why the conspiracy had to avoid a system of arbitrage.³⁸

The conspirators tackled this problem by fixing a single global price for the vitamins and by creating barriers to international vitamin trade in the form of market division agreements that prevented bulk vitamins from being traded between the U.S. and non-U.S. countries.³⁹

They achieved this by first setting anticompetitive prices for products they were selling in the U.S., and then setting anticompetitive prices for products they were selling outside the U.S. This meant that the members of the conspiracy first fixed the price of the products sold in the U.S., and this price then served as a benchmark for the price of vitamins outside the U.S.⁴⁰ In other words, without anticompetitive prices within the U.S., the members of conspiracy (the sellers) could not have maintained the anticompetitive price of products sold outside the U.S.⁴¹ Thus, the international price-fixing arrangement could not

³⁵ *Empagran S.A. v. Hoffman-La Roche Ltd.*, 2001 WL 761360,1 (D.D.C. June 7, 2001); *Empagran S.A. v. F. Hoffman-La Roche, Ltd.*, 315 F.3d 338,342 (D.C.Cir.2003).

³⁶ *F. Hoffmann-La Roche, Ltd. v. Empagran S.A.*, 542 U.S. 155,175 (2004); *Empagran S.A. v. F. Hoffman-La Roche, Ltd.*, 388 F.3d 337,340 (D.C.Cir.2004) reference to *F. Hoffmann-La Roche, Ltd. v. Empagran S.A.*, 542 U.S. 155 (2004); *Empagran S.A. v. F. Hoffmann-La Roche, Ltd.*, 417 F.3d 1267,1269 (D.C.Cir.2005) reference to *F. Hoffmann-La Roche, Ltd. v. Empagran S.A.*, 542 U.S. 155 (2004); *Empagran S.A. v. F. Hoffmann-La Roche, Ltd.*, 417 F.3d 1267,1270 (D.C.Cir.2005).

³⁷ *Empagran S.A. v. F. Hoffman-La Roche, Ltd.*, 315 F.3d 338,341 (D.C.Cir.2003); *Empagran S.A. v. F. Hoffman-La Roche, Ltd.*, 388 F.3d 337,344 (D.C.Cir.2004) reference to *Empagran S.A. v. F. Hoffman-La Roche, Ltd.*, 315 F.3d 338,341 (D.C.Cir.2003).

³⁸ *Ibid.*

³⁹ *Empagran S.A. v. F. Hoffmann-La Roche, Ltd.*, 417 F.3d 1267,1270,n.5 (D.C.Cir.2005).

⁴⁰ *Empagran S.A. v. Hoffman-La Roche Ltd.*, 2004 WL 1398217,1 (C.A.D.C. June 21, 2004) cite *Empagran S.A. v. F. Hoffman-La Roche, Ltd.*, 315 F.3d 338,341 (D.C.Cir.2003).

⁴¹ *Empagran S.A. v. F. Hoffman-La Roche, Ltd.*, 388 F.3d 337,339 (D.C.Cir.2004) reference to *F. Hoffmann-La Roche, Ltd. v. Empagran S.A.*, 542 U.S. 155 (2004).

have been maintained without setting anticompetitive prices in the U.S.⁴² Or, to put in another way, anticompetitive effects in the U.S. (higher prices in the U.S.) were a necessary link in creating antitrust injury (higher prices) outside the U.S.⁴³

A similar explanation derives from allegations that control of the U.S. market was necessary for the conspiracy to succeed.⁴⁴ Control of the U.S. market was necessary to prevent arbitrage destroying supra-competitive pricing.⁴⁵ The members of the conspiracy had to take the global vitamin market into account.⁴⁶ If the price of vitamins is affected in the U.S., then the price of vitamins will also be affected outside the U.S.⁴⁷ Therefore, they had to make adjustments, set and fix the price of vitamins in relation to world market conditions.⁴⁸ When price changes were made and supply shifted in the U.S., injuries were caused to those who bought vitamins outside the U.S.⁴⁹

The members of the conspiracy set a single global price. In addition, they concluded a market division agreement⁵⁰ that created barriers to international vitamin trade.⁵¹ This arrangement was necessary to prevent purchasers outside the U.S. obtaining vitamins from U.S. suppliers or from people who bought vitamins in the U.S. (at lower prices than the inflated price for which members of the conspiracy sold vitamins outside the U.S.) and sold them to purchasers outside the U.S.⁵²

⁴² *Empagran S.A. v. Hoffman-La Roche Ltd.*, 2004 WL 1398217,1 (C.A.D.C. June 21, 2004).

⁴³ *Empagran S.A. v. F. Hoffman-LaRoche, Ltd.*, 388 F.3d 337,342 (D.C.Cir.2004).

⁴⁴ *Ibid.*

⁴⁵ *Empagran S.A. v. F. Hoffman-LaRoche, Ltd.*, 388 F.3d 337,343 (D.C.Cir.2004).

⁴⁶ *Ibid.*

⁴⁷ *Ibid.*

⁴⁸ *Ibid.*

⁴⁹ N.45, reference to *Empagran S.A. v. F. Hoffman-La Roche, Ltd.*, 315 F.3d 338,341 (D.C.Cir.2003).

⁵⁰ N.39.

⁵¹ *Ibid.*

⁵² *Empagran S.A. v. F. Hoffmann-LaRoche, Ltd.*, 417 F.3d 1267,1270 (D.C.Cir.2005).

1.1.3 Type of Connection between the Relevant Facts

The existence of facts within and outside the U.S.⁵³ and the finding that the aim was to control the global market of vitamin products and to achieve the highest revenue possible⁵⁴ do not assist in determining the relationship between anticompetitive effect (antitrust injury) within the U.S. and anticompetitive effects (antitrust injury) outside the U.S.

For a foreign private antitrust injury to be litigated before the U.S. courts, it has to be dependent from anticompetitive effects (antitrust injury) within the U.S.⁵⁵ This thesis submits that a foreign private antitrust injury can satisfy this requirement under the condition that private plaintiffs can prove that their foreign private antitrust injury is of a transborder character (nature). To do so, private plaintiffs have to prove that facts within and outside the U.S., including the litigated foreign private antitrust injury, exist simultaneously, and that one injury cannot exist without the other (i.e. that their existence is sine-qua-non for the success of the conspiracy and for the foreign private antitrust injury).⁵⁶

Indeed, there are classifications of the factual situation in the *Empagran* judgments, but they are too general and, consequently, do not provide sufficient indication of their transborder character. The classifications in the judgments are: price fixing conspiracy,⁵⁷ global conspiracy,⁵⁸ massive international cartel⁵⁹, global nature of the defendants' conduct.⁶⁰ These classifications merely describe the nature of the anticompetitive conduct. The nature of the anticompetitive

⁵³ See subsection 1.1.1.

⁵⁴ See subsection 1.1.2.

⁵⁵ See Chapter 2, subsection 3.1.7.3

⁵⁶ See Chapter 5, subsection 2.2.

⁵⁷ *Empagran S.A. v. Hoffman-La Roche Ltd.*, 2001 WL 761360,1 (D.D.C. June 7, 2001); *Empagran S.A. v. F. Hoffman-La Roche, Ltd.*, 315 F.3d 338,342 (D.C.Cir.2003); *F. Hoffmann-La Roche, Ltd. v. Empagran S.A.*, 542 U.S. 155,159 (2004).

⁵⁸ *Empagran S.A. v. Hoffman-La Roche Ltd.*, 2001 WL 761360,2 (D.D.C. June 7, 2001); *Empagran S.A. v. F. Hoffman-La Roche, Ltd.*, 315 F.3d 338,340,358 (D.C.Cir.2003).

⁵⁹ *Empagran S.A. v. F. Hoffman-La Roche, Ltd.*, 315 F.3d 338,344 (D.C.Cir.2003).

⁶⁰ *Empagran S.A. v. Hoffman-La Roche Ltd.*, 2001 WL 761360,3 (D.D.C. June 7, 2001); *Empagran S.A. v. F. Hoffman-La Roche, Ltd.*, 315 F.3d 338,340 (D.C.Cir.2003); *Empagran S.A. v. F. Hoffman-La Roche, Ltd.*, 388 F.3d 337,342 (D.C.Cir.2004).

conduct is not a sufficient indication of whether the foreign private antitrust injury is of a transborder character.⁶¹

Classifications that determine the character/nature of the vitamin market are more useful. These classifications are: global market for bulk vitamins,⁶² the vitamin market is a single, global market,⁶³ control of the global market is in the hands of the conspirators.⁶⁴ These classifications can be beneficial in attempting to determine whether the situation is of a transborder character, but unfortunately, they do not provide an explanation of the significance that the facts occurring outside the U.S. have for the factual situation within the U.S. and for the foreign private antitrust injury.

The significance of facts within and outside the U.S. and their sine-qua-non relevance to their mutual co-existence can be deduced from the combination of the following elements:

- The goods (i.e. vitamin products) that the members of the conspiracy manufactured, distributed and sold around the world were of a fungible nature⁶⁵, readily transportable⁶⁶, and globally marketed.⁶⁷
- The conspiracy fixed vitamin prices around the world⁶⁸ to obtain a single global price.⁶⁹ Vitamin sellers around the world agreed to fix prices⁷⁰ and

⁶¹ See Chapter 2, subsection 3.1.2.

⁶² *Empagran S.A. v. F. Hoffman–LaRoche, Ltd.*, 388 F.3d 337,340,342 (D.C.Cir.2004).

⁶³ *Empagran S.A. v. F. Hoffmann–LaRoche, Ltd.*, 417 F.3d 1267,1271 (D.C.Cir.2005).

⁶⁴ N.45.

⁶⁵ *F. Hoffmann–La Roche, Ltd. v. Empagran S.A.*, 542 U.S. 155,175 (2004); *Empagran S.A. v. F. Hoffman–LaRoche, Ltd.*, 388 F.3d 337,340 (D.C.Cir.2004) reference to *F. Hoffmann–La Roche, Ltd. v. Empagran S.A.*, 542 U.S. 155 (2004); *Empagran S.A. v. F. Hoffmann–LaRoche, Ltd.*, 417 F.3d 1267,1269 (D.C.Cir.2005) reference to *F. Hoffmann–La Roche, Ltd. v. Empagran S.A.*, 542 U.S. 155 (2004); *Empagran S.A. v. F. Hoffmann–LaRoche, Ltd.*, 417 F.3d 1267,1270 (D.C.Cir.2005).

⁶⁶ *Ibid.*

⁶⁷ N.52.

⁶⁸ *Empagran S.A. v. F. Hoffman–La Roche, Ltd.*, 315 F.3d 338,343 (D.C.Cir.2003).

⁶⁹ N.39.

⁷⁰ *F. Hoffmann–La Roche, Ltd. v. Empagran S.A.*, 542 U.S. 155,159,162 (2004).

consequently raised, stabilized, and maintained the price of vitamins⁷¹ as agreed.

- The conspiracy exercised global market power.⁷² There are only a small number of vitamin producers⁷³ but there are significant barriers to entry.⁷⁴
- The members of the conspiracy divided the global market between themselves by market division agreements⁷⁵ and by allocating market shares⁷⁶ amongst themselves. They created barriers to the international vitamin trade in the form of market division agreements that prevented bulk vitamins from being traded between the U.S. and non-U.S.⁷⁷ At the same time, U.S. and non-U.S. manufacturers and distributors agreed to leave each other's markets.⁷⁸
- The members of the conspiracy also eliminated arbitrage.⁷⁹ To achieve this, control of the U.S. market was necessary for the conspiracy to succeed,⁸⁰ otherwise it would not have been possible to maintain supra-competitive prices within and outside the U.S.⁸¹ By avoiding arbitrage, the members of the conspiracy were able to keep prices outside the U.S. in equilibrium with prices within the U.S.⁸² They fixed prices for vitamins sold in the U.S. and these prices acted as a benchmark for the world's vitamin prices in other markets.⁸³ With this arrangement in place, the

⁷¹ N.14.

⁷² *Empagran S.A. v. F. Hoffman–La Roche, Ltd.*, 315 F.3d 338,344 (D.C.Cir.2003).

⁷³ N.14.

⁷⁴ *Empagran S.A. v. F. Hoffman–LaRoche, Ltd.*, 388 F.3d 337,340 (D.C.Cir.2004).

⁷⁵ *Empagran S.A. v. F. Hoffmann–LaRoche, Ltd.*, 417 F.3d 1267,1271 (D.C.Cir.2005).

⁷⁶ *Empagran S.A. v. Hoffman–La Roche Ltd.*, 2001 WL 761360,1 (D.D.C. June 7, 2001); *Empagran S.A. v. F. Hoffman–La Roche, Ltd.*, 315 F.3d 338,342 (D.C.Cir.2003).

⁷⁷ N.39

⁷⁸ N.74.

⁷⁹ Ibid.

⁸⁰ N.43.

⁸¹ N.45.

⁸² N.6.

⁸³ *Empagran S.A. v. F. Hoffman–La Roche, Ltd.*, 315 F.3d 338,341 (D.C.Cir.2003); *Empagran S.A. v. F. Hoffman–LaRoche, Ltd.*, 388 F.3d 337,344 (D.C.Cir.2004) reference to *Empagran S.A. v. F. Hoffman–La Roche, Ltd.*, 315 F.3d 338,341 (D.C.Cir.2003).

members of the conspiracy ensured that if they caused prices in the U.S. to be affected then they also affected prices around the world.⁸⁴

The combination of all the above points shows the precise type of connection in *Empagran* between the foreign private antitrust injury and the anticompetitive effects in the U.S. Purchasers were able to obtain vitamins only from a small (limited) number of manufacturers and producers. Irrespective of the fact that vitamins are fungible and that there should be no difficulties in their transportation around the world, members of the conspiracy altered the conditions of the vitamins market globally, so that purchasers did not have any chance to benefit from competition between the vitamins sellers. Members of the conspiracy prevented this competition from taking place. Purchasers outside the U.S. could purchase goods only outside the U.S. from members of the conspiracy that were selling vitamins in the national territory where the purchasers tend to use the goods. It is not possible for purchasers to buy vitamins within one territory (e.g. in the U.S.) and import them to another territory (e.g. outside the U.S.). In addition, the sellers are not free to determine the price for which to sell vitamins to the buyers. Both sellers in the U.S. and sellers outside the U.S. are required to comply with the price that was set by the conspiracy. This means that purchasers, including the ones outside the U.S., are not free to choose between sellers from different national territories, and do not have the possibility to benefit from price competition.

Therefore, the analysis of the factual situation in the *Empagran* litigation support the arguments delivered during the litigation that: the members of the conspiracy made, set and fixed arrangements with regard to the world market conditions;⁸⁵ purchasers outside the U.S. were injured by paying higher prices charged by the global conspiracy (rather than from super-competitive prices in one particular market);⁸⁶ the prices that private plaintiffs paid for vitamins outside the U.S. were a direct result of the increases in the U.S. prices even

⁸⁴ N.45.

⁸⁵ N.45.

⁸⁶ *Empagran S.A. v. F. Hoffmann–LaRoche, Ltd.*, 417 F.3d 1267,1271 (D.C.Cir.2005); *Empagran S.A. v. F. Hoffman–La Roche, Ltd.*, 315 F.3d 338,343 (D.C.Cir.2003).

though they bought the vitamins outside the U.S.;⁸⁷ super-competitive pricing in the U.S. gave rise to foreign super-competitive prices from which the private plaintiffs claim injury;⁸⁸ the prices of vitamins outside the U.S. are a result of the anticompetitive effects of price changes and supply shifts in the U.S. trade;⁸⁹ the members of the conspiracy were able to sustain super-competitive prices outside the U.S. only by also maintaining super-competitive prices in the U.S.⁹⁰ (the prices in the U.S. causing anticompetitive effects in the U.S.).⁹¹

Analyzing the factual situation in the *Empagran* litigation within a transborder analytical framework leads to the conclusion that the litigated foreign private antitrust injury is of a transborder character, and therefore not independent⁹² but dependent on anticompetitive effects (antitrust injury) in the U.S. The members of the conspiracy affected the competitive conditions within and outside the U.S., and the arrangements they put into place were such that anticompetitive effects and antitrust injury outside the U.S. would not be able to exist without anticompetitive effects and antitrust injury in the U.S.

⁸⁷ *Empagran S.A. v. F. Hoffman–La Roche, Ltd.*, 315 F.3d 338,341 (D.C.Cir.2003); *Empagran S.A. v. Hoffman–La Roche Ltd.*, 2004 WL 1398217,1 (C.A.D.C. June 21, 2004) cite *Empagran S.A. v. F. Hoffman–La Roche, Ltd.*, 315 F.3d 338,341 (D.C.Cir.2003); *Empagran S.A. v. F. Hoffman–La Roche, Ltd.*, 388 F.3d 337,344 (D.C.Cir.2004) reference to *Empagran S.A. v. F. Hoffman–La Roche, Ltd.*, 315 F.3d 338,341 (D.C.Cir.2003).

⁸⁸ *Empagran S.A. v. F. Hoffmann–LaRoche, Ltd.*, 417 F.3d 1267,1270 (D.C.Cir.2005); *Empagran S.A. v. F. Hoffman–LaRoche, Ltd.*, 388 F.3d 337,339 (D.C.Cir.2004) reference to *F. Hoffmann–La Roche, Ltd. v. Empagran S.A.*, 542 U.S. 155 (2004); *Empagran S.A. v. F. Hoffman–LaRoche, Ltd.*, 388 F.3d 337,341,342 (D.C.Cir.2004).

⁸⁹ *Empagran S.A. v. F. Hoffman–La Roche, Ltd.*, 315 F.3d 338,341 (D.C.Cir.2003); *F. Hoffmann–La Roche, Ltd. v. Empagran S.A.*, 542 U.S. 155,175 (2004); *Empagran S.A. v. F. Hoffman–LaRoche, Ltd.*, 388 F.3d 337,340 (D.C.Cir.2004) reference to *F. Hoffmann–La Roche, Ltd. v. Empagran S.A.*, 542 U.S. 155 (2004); *Empagran S.A. v. F. Hoffmann–LaRoche, Ltd.*, 417 F.3d 1267,1269 (D.C.Cir.2005) reference to *F. Hoffmann–La Roche, Ltd. v. Empagran S.A.*, 542 U.S. 155 (2004); *Empagran S.A. v. F. Hoffman–LaRoche, Ltd.*, 388 F.3d 337,343 (D.C.Cir.2004) reference to *Empagran S.A. v. F. Hoffman–La Roche, Ltd.*, 315 F.3d 338,341 (D.C.Cir.2003).

⁹⁰ *Empagran S.A. v. F. Hoffmann–LaRoche, Ltd.*, 417 F.3d 1267,1270 (D.C.Cir.2005); *Empagran S.A. v. Hoffman–La Roche Ltd.*, 2004 WL 1398217,1 (C.A.D.C. June 21, 2004).

⁹¹ *Empagran S.A. v. F. Hoffman–LaRoche, Ltd.*, 388 F.3d 337,341 (D.C.Cir.2004).

⁹² As was the position of the litigating courts in the *Empagran* case, see Chapter 2, subsection 3.1.7.

1.2 Step 2: Protection of the Affected Private Plaintiffs

The analysis in the subsection above⁹³ shows that the factual situation in the *Empagran* litigation is of a transborder character. The next step is to apply U.S. private antitrust law enforcement to a situation where there is transborder anticompetitive conduct that regulates the supply of specific products in a transborder market and in this way affects transborder commerce. The application of the U.S. private antitrust law enforcement system should not be altered merely because private plaintiffs suffer their private antitrust injury in a transborder context. If the private litigants in the *Empagran* litigation had been able to prove the elements required under the U.S. private antitrust law enforcement system, the *Empagran* adjudicating courts should have protected the private rights (in the form of remedies) under U.S. antitrust law.

The private plaintiffs in *Empagran* demonstrated the existence of anticompetitive conduct,⁹⁴ the existence of anticompetitive effects that this anticompetitive conduct caused not only outside but also within the U.S.,⁹⁵ and the private antitrust injury they suffered due to the anticompetitive conduct.⁹⁶

The private plaintiffs in *Empagran* who were domiciled in several non-U.S. countries stated explicitly that they purchased the vitamins outside the U.S. directly from the vitamin companies or their alleged co-conspirators⁹⁷ (i.e. the defendants) at inflated prices that were caused by the defendants' conspiracy.⁹⁸ The payment of inflated prices for the vitamins injured the private plaintiffs.⁹⁹ This loss suffered by the private plaintiffs was the type of loss that a violation of the Sherman Act would be likely to cause.¹⁰⁰

⁹³ Subsection 1.1.

⁹⁴ Ibid.

⁹⁵ Ibid.

⁹⁶ Ibid.

⁹⁷ *Empagran S.A. v. F. Hoffman–La Roche, Ltd.*, 315 F.3d 338,342 (D.C.Cir.2003).

⁹⁸ *Empagran S.A. v. F. Hoffman–La Roche, Ltd.*, 315 F.3d 338,358 (D.C.Cir.2003).

⁹⁹ *Empagran S.A. v. F. Hoffman–La Roche, Ltd.*, 315 F.3d 338,357 (D.C.Cir.2003).

¹⁰⁰ N.98.

The private plaintiffs in *Empagran* have also paid particular attention to providing an explanation of the source of the antitrust injury they suffered, i.e. of antitrust causation.¹⁰¹ They attributed their injury: unlawful price-fixing conduct;¹⁰² global conspiracy;¹⁰³ the defendants' worldwide conspiracy to fix prices and exercise global market power over vitamin products;¹⁰⁴ the defendants' conspiracy to fix vitamin prices globally.¹⁰⁵ All these statements show that the private plaintiffs in *Empagran* who had purchased vitamins from the defendants at inflated prices were injured by conduct that violated the Sherman Act - a global price-fixing conspiracy.¹⁰⁶

Particular consideration has to be given to the question whether the private plaintiffs in *Empagran* might have satisfied the antitrust standing requirement. A comparison of pre-*Empagran* case law on antitrust standing¹⁰⁷ and an analysis of standing by U.S. adjudicating courts in the *Empagran* litigation¹⁰⁸ reveals that the requirement of antitrust standing should not be an obstacle to private plaintiffs succeeding with their private antitrust claim.

In order to provide an explanation of the application of the transborder standard to the *Empagran* litigation on the issue of antitrust standing, it may be useful to present the extent to which the transborder standard may have altered the decisions of the *Empagran* courts on the issue of antitrust standing for private plaintiffs.

As far as the antitrust standing requirement is concerned, private plaintiffs have to prove that the injury was suffered in the relevant market.¹⁰⁹ The private plaintiffs in *Empagran* argued that their alleged injuries occurred in a global market, which necessarily includes U.S. commerce.¹¹⁰ This explanation is

¹⁰¹ For the valid case law on antitrust causation see Chapter 6, subsection 4.2.5.

¹⁰² N.14.

¹⁰³ *Empagran S.A. v. F. Hoffman–La Roche, Ltd.*, 315 F.3d 338,343 (D.C.Cir.2003).

¹⁰⁴ *Empagran S.A. v. Hoffman–La Roche Ltd.*, 2001 WL 761360,6 (D.D.C. June 7, 2001).

¹⁰⁵ N.99.

¹⁰⁶ N.98.

¹⁰⁷ See Chapter 6, subsection 4.2.4.

¹⁰⁸ See Chapter 2, subsection 3.1.4.

¹⁰⁹ *Empagran S.A. v. Hoffman–La Roche Ltd.*, 2001 WL 761360,5 (D.D.C. June 7, 2001).

¹¹⁰ *Ibid.*

perfectly in conformity with the above analysis¹¹¹ that the relevant market in the *Empagran* litigation was of a transborder character.

In relation to other elements that are required to exist before private plaintiffs have standing, additional analysis is not required, as the application of the transborder standard does not alter the findings of the *Empagran* courts that there was no risk of duplicative recovery;¹¹² private plaintiffs suffered direct injury so the injury they claimed was not speculative;¹¹³ there were no more direct plaintiffs other than the private plaintiffs in the *Empagran* litigation;¹¹⁴ courts would not face the risk of dealing with complex damage apportionment.¹¹⁵

Not only did the private plaintiffs in the *Empagran* litigation prove the existence of all the relevant elements necessary to benefit from the U.S. private antitrust law enforcement system, but they also went further. They did not invoke this protection merely because they had suffered injury recognized by U.S. antitrust law, but they built their private antitrust claims on another U.S. private antitrust law enforcement goal, i.e. deterrence of anticompetitive conduct.¹¹⁶ The private plaintiffs pleaded the risk that the global conspiracy would be under-deterred, and the members of the conspiracy would continue with their conspiracy as the gains obtained outside the U.S. make the conspiracy profitable.¹¹⁷ They also contended that their private antitrust action would contribute to the welfare of U.S. consumers,¹¹⁸ and that they could take action more effectively than private plaintiffs in the U.S.¹¹⁹ The last two statements may be correct, but the available data from the *Empagran* judgments does not provide sufficient evidence to support such a conclusion.

¹¹¹ See subsection 1.1.3.

¹¹² *Empagran S.A. v. Hoffman-La Roche Ltd.*, 2001 WL 761360,6,7 (D.D.C. June 7, 2001); *Empagran S.A. v. F. Hoffman-La Roche, Ltd.*, 315 F.3d 338,358 (D.C.Cir.2003).

¹¹³ N.98.

¹¹⁴ *Empagran S.A. v. F. Hoffman-La Roche, Ltd.*, 315 F.3d 338,358,359 (D.C.Cir.2003).

¹¹⁵ N.98.

¹¹⁶ See Chapter 4, subsection 3.1.

¹¹⁷ *Empagran S.A. v. F. Hoffman-La Roche, Ltd.*, 315 F.3d 338,356 (D.C.Cir.2003).

¹¹⁸ *Empagran S.A. v. F. Hoffman-La Roche, Ltd.*, 315 F.3d 338,356,357 (D.C.Cir.2003).

¹¹⁹ *Empagran S.A. v. F. Hoffman-La Roche, Ltd.*, 315 F.3d 338,359 (D.C.Cir.2003).

The above analysis shows that the private plaintiffs in the *Empagran* litigation presented their private antitrust claim in a way that they satisfied every single element of U.S. private antitrust law enforcement. No other factor is relevant to altering this conclusion. Therefore, the application of the transborder standard to the *Empagran* litigation would not have required much from the adjudicating courts. All they would have had to do was to accept that the private plaintiffs had suffered the type of antitrust injury for which the U.S. antitrust law provides an antitrust remedy. This conclusion cannot be altered by the fact that the factual situation in the *Empagran* litigation is of transborder character, or the fact that the litigated private antitrust injury was suffered by non-U.S. plaintiffs out of transactions concluded outside the U.S. to obtain goods outside the U.S., and these goods were never intended to enter the U.S. market.

1.3 Step 3: The Private Plaintiffs Have to Show that Obtaining Antitrust Remedies before the U.S. Courts would be Appropriate

The final step in the application of the transborder standard is to assess whether granting antitrust damages to private plaintiffs who suffer foreign private antitrust injuries would be correct, fair and just for both the litigants and the non-U.S. countries.¹²⁰

The application of this requirement to the *Empagran* litigation can be formulated with the following question. What is the reason that motivated private plaintiffs to seek protection for their private antitrust injuries they had suffered outside the U.S. before the U.S. courts and under U.S. antitrust law?

Some of the defendants had pleaded guilty to price fixing activities in violation of U.S. antitrust laws before the *Empagran* litigation started.¹²¹ Therefore, the private plaintiffs did not bring a private antitrust action before the U.S. courts with the purpose of identifying the existence of a U.S. antitrust law violation.

¹²⁰ See Chapter 5, subsection 2.5.

¹²¹ *Empagran S.A. v. Hoffman-La Roche Ltd.*, 2001 WL 761360,4 (D.D.C. June 7, 2001).

The existence of this violation was established before the *Empagran* litigation started.

In general, a court's decision that the defendants have violated U.S. antitrust law is not an obstacle to private parties who have suffered private antitrust injury bringing a private antitrust suit before the U.S. courts. The U.S. private antitrust law enforcement system provides for a follow-on action,¹²² and there does not exist any particular reason why this type of action would not be available to the private plaintiffs in the *Empagran* litigation.

A challenging aspect of the *Empagran* litigation is the fact that the private plaintiffs brought the private antitrust suit before the U.S. courts after¹²³ they had already brought private antitrust actions for the same type of injury before non-U.S. courts.

Why did the private plaintiffs in *Empagran* consider it necessary to start an additional private antitrust litigation before the U.S. courts? There is no obstacle to filing two or more private antitrust litigations between the same litigants in courts of different countries.¹²⁴ In addition, the application of the U.S. private antitrust law enforcement system and the award of antitrust remedies under the U.S. antitrust law is not conditioned by the fact that the private plaintiffs did not obtain antitrust remedies for the injuries suffered under non-U.S. antitrust law. Nevertheless, allowing private plaintiffs to litigate the same antitrust injury before the courts of different countries (the U.S. and non-U.S.), and in this way obtain multiple damage awards for the same suffered injury under the antitrust laws of different countries, would be unfair and unjust. Where the total amount of antitrust awarded damages obtained is three times the suffered damage,¹²⁵ this is not necessarily problematic.¹²⁶ The problem with the private plaintiffs in the *Empagran* litigation is that they did not exclude the possibility of there being an abuse¹²⁷ of the U.S. private antitrust law enforcement system and

¹²² See Chapter 4, section 4.

¹²³ *Empagran S.A. v. Hoffman-La Roche Ltd.*, 2001 WL 761360,8 (D.D.C. June 7, 2001).

¹²⁴ See Chapter 7, subsection 3.5.6.

¹²⁵ Considering that private plaintiffs can claim treble damages under U.S. antitrust law.

¹²⁶ Considering that under the antitrust laws of some countries, compensation that is higher than the antitrust injury actually suffered may be against public policy..

consequently, of benefitting from accumulating additional antitrust damages out of same antitrust injury caused by the same anticompetitive conduct.

The only explanation that the private plaintiffs in *Empagran* provided for bringing the additional private antitrust suit before the U.S. courts was fairness¹²⁸ and deterrence.¹²⁹ The private plaintiffs never elaborated on the substance of fairness in relation to the litigants and in relation to non-U.S. countries, but they used fairness as an abstract and vague argument in support of expanding the subject matter jurisdiction of U.S. antitrust law that this thesis does not support.¹³⁰ In relation to the deterrence argument,¹³¹ the private plaintiffs in the *Empagran* litigation did not provide any specific explanation why it was not be possible to stop the anticompetitive conduct (i.e. global price fixing conspiracy) without bringing a private antitrust suit before the U.S. courts against non-U.S. defendants. Without this explanation, it is not possible to determine whether without the *Empagran* litigation the global price fixing conspiracy would still be able to operate and, consequently, whether the private plaintiffs would continue to suffer similar private antitrust injury in the future.

This analysis shows that the application of the third step of the transborder standard (i.e. appropriate adjustments) to the *Empagran* litigation requires a refusal by the U.S. courts to grant antitrust damages to plaintiffs who suffered foreign private antitrust injury because such decision would be incorrect, unfair and unjust.

¹²⁷ See Chapter 4, section 4.

¹²⁸ N.121.

¹²⁹ *Empagran S.A. v. F. Hoffman–La Roche, Ltd.*, 315 F.3d 338,356,357,359 (D.C.Cir.2003).

¹³⁰ See analysis in Chapter 2, subsection 3.1.3.

¹³¹ See subsection 1.2. and Chapter 2, subsection 3.1.9.

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2 The U.S. Court of Appeals Cases

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